



**City of Dunnellon**

**Application to be Considered for Appointment to City Council Seat #2**

All information must be provided in order to process your application. Please type or provide very clear, easy to read print. See attached Charter eligibility requirements.

Name: Richard Hancock Home Telephone: 352-465-1610

Cell Number \_\_\_\_\_ Best to contact you at home work or cell? 465-1610

Do you reside within the City limits of Dunnellon, how long? YES - 16 yrs

Are you a registered voter in the municipal registration books by the Marion County Supervisor of Elections? YES Effective date: 1999

Home Address: 11551 CAMP DRIVE

If employed, by whom: RETIRED

Business Address: \_\_\_\_\_ Business Telephone: \_\_\_\_\_

Email Address: rdhan12@bellsouth.net

Describe your education and experience: Please attach resume.  
Please see attached profile

Do you hold a public office? NO Are you employed by the City? NO

Are you a member of any City of Dunnellon Board(s), if so which one(s) previously / Planning Commission - City Council  
(Appointment to City Council may require your resignation from City Board(s).)

Do you own property within the City limits? yes  
Address of your property: 11551 CAMP DRIVE

Do you own a business within the City limits? NO  
Address of your business: N/A

Public Officials are required to file a FORM I, Statement of Financial Interest within 30 days of your election/appointment to the Council and annually thereafter for each year you are a member in order to avoid penalties by the State of Florida, Commission on Ethics. Upon separation of the City Council you are also required to file a FORM 1F, Final Statement of Financial Interest. Please see both forms attached to this application.

**SCANNED**  
2/8/16

City of Dunnellon  
FEB 08 2016  
RECEIVED

*LB*

## **Richard (Rick) Hancock – Profile**

Rick Hancock is a Florida native and along with his wife, Donna, has resided in Dunnellon for sixteen years. The Hancock's have a son and daughter, and four grandchildren.

Hancock has earned a Bachelor's Degree in Health Care Administration and Liberal Arts from the University of Central Florida, as well as an Associate Degree in Business Administration from Miami Dade Community College.

With nearly thirty years experience in the Hotel Industry, Hancock has served as *Vice-President, Director of Operations* for Carnival Hotels, Resorts and Casinos. Previously, he was *Vice-President / Asset Manager* for CHC Lease Partners, Inc. Hancock has held several senior executive positions with Marriott Hotels and Resorts, including Regional Controller for the Northeast Region, and hotel General Manager positions.

Rick has participated in numerous civic and charitable organizations. He was elected to serve as the first Chairman of the Greater Miami and the Beaches Hotel Association. Hancock also served on the Board of the Greater Miami Convention and Visitors Bureau. He was instrumental in establishing the Visitor Industry Council, serving as the first Vice-Chairman, to promote minority scholarship and mentorship programs, and encourage managerial and entrepreneurial opportunity within the hotel industry.

In Dunnellon, Rick has served as a Dunnellon City Councilman. As Councilman, Hancock promoted thorough analysis of public opportunities, while keeping all stakeholders fully informed. He worked to increase public communication and provide more opportunity for positive interaction with residents and local business. Hancock worked with citizens to develop a formal annexation process, and formal grant application process. He led efforts to make better use of city assets and real estate, and to institute a city manager form of government.

As a governor appointee, Rick volunteered as a State of Florida Long-term Care Ombudsman for the five county Withlacoochee Region. As Ombudsman, Rick helped to resolve resident complaints, performed facility inspections, and promoted improvements in long-term care on behalf of all residents.

Hancock has served as Chairman of the Dunnellon Planning Commission, and Board member of Dunnellon Main Street, receiving the Outstanding Program Supporter award in 2004. Rick has served as a board member and active volunteer with the Marion County Chapter of Habitat for Humanity, helping to complete ten homes in the Dunnellon area.

**ELIGIBILITY CHARTER REQUIREMENTS FOR CITY COUNCIL MEMBERS**

See City Website to access City Code to view complete City Charter.

[https://www.municode.com/library/fl/dunnellon/codes/code\\_of\\_ordinances](https://www.municode.com/library/fl/dunnellon/codes/code_of_ordinances)

Section 8. - [Elections.] No person shall be eligible to hold office who shall not at the time of his election be a qualified elector of said city, residing within the territory thereof. and in case any officer shall remove his residence beyond the limits of said city his office shall thereby immediately become vacant. In case any vacancy [shall occur in any city office, such vacancy] shall be filled by a majority vote of all the members of the city council, and the person so appointed by the city council shall hold office until the next annual or special election of officers and until his successor is elected and qualified.

Section 33. - [Oath.] All officers of said city before entering upon the duties of their offices shall take and subscribe to an oath to faithfully perform the duties of their office.

Section 43. - [Voter qualifications.] Any persons who shall possess the qualifications requisite for an elector at general state elections and shall have resided in said City of Dunnellon, Florida, for six months next preceding the election and shall have registered in the municipal registration books as shall be prescribed by ordinance shall be a qualified elector of the City of Dunnellon at all actions held therein; provided that state or county registration shall not be required to qualify as an elector to vote at any election in said city, and further provided that no person shall vote in any bond election held in said city who is not a qualified elector therein.

Your signature below indicates that you have read and understand the Code requirements for City Council for which you are applying, including requirement to file a Statement of Financial Interest. Your signature also indicates you have read and understand that Council members shall conduct themselves in a manner consistent with Resolution #RES2013-15, "City Council Code of Conduct" and Resolution #RES2013-17, "Public Code of Ethical Conduct," as may be amended from time to time.

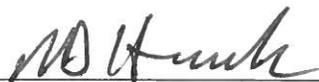
City Council members are required to comply with the State of Florida Ethics Laws and Sunshine Law. Please find complete guides to these laws at:

<http://www.ethics.state.fl.us/Documents/Publications/GuideBookletInternet.pdf>

<http://myfloridalegal.com/pages.nsf/Main/DC0B20B7DC22B7418525791B006A54E4>

<http://www.myfloridalegal.com/sun.nsf/sunmanual>

Signature: \_\_\_\_\_



Date: \_\_\_\_\_



Please print or type your name, mailing address, agency name, and position below:

FOR OFFICE USE ONLY:

LAST NAME – FIRST NAME – MIDDLE NAME :

*Hancock Richard Douglas*

MAILING ADDRESS :

*11551 CAMP DRIVE*

*Dunnellon 34432 MADISON*

CITY : ZIP : COUNTY :

*City of Dunnellon*

NAME OF AGENCY :

*Councilman*

NAME OF OFFICE OR POSITION HELD OR SOUGHT :

You are not limited to the space on the lines on this form. Attach additional sheets, if necessary.

CHECK ONLY IF  CANDIDATE OR  NEW EMPLOYEE OR APPOINTEE

**\*\*\*\* BOTH PARTS OF THIS SECTION MUST BE COMPLETED \*\*\*\***

**DISCLOSURE PERIOD:**

THIS STATEMENT REFLECTS YOUR FINANCIAL INTERESTS FOR THE PRECEDING TAX YEAR, WHETHER BASED ON A CALENDAR YEAR OR ON A FISCAL YEAR. PLEASE STATE BELOW WHETHER THIS STATEMENT IS FOR THE PRECEDING TAX YEAR ENDING EITHER (must check one):

DECEMBER 31, 2015 OR  SPECIFY TAX YEAR IF OTHER THAN THE CALENDAR YEAR: 2014

**MANNER OF CALCULATING REPORTABLE INTERESTS:**

FILERS HAVE THE OPTION OF USING REPORTING THRESHOLDS THAT ARE ABSOLUTE DOLLAR VALUES, WHICH REQUIRES FEWER CALCULATIONS, OR USING COMPARATIVE THRESHOLDS, WHICH ARE USUALLY BASED ON PERCENTAGE VALUES (see instructions for further details). CHECK THE ONE YOU ARE USING (must check one):

COMPARATIVE (PERCENTAGE) THRESHOLDS OR  DOLLAR VALUE THRESHOLDS

**PART A – PRIMARY SOURCES OF INCOME** [Major sources of income to the reporting person - See instructions]  
(If you have nothing to report, write "none" or "n/a")

NAME OF SOURCE OF INCOME	SOURCE'S ADDRESS	DESCRIPTION OF THE SOURCE'S PRINCIPAL BUSINESS ACTIVITY
<i>IRA Distribution</i>	<i>JAMES ADVANTAGE FUNDS DENVER CO</i>	<i>MUTUAL FUNDS INV</i>
<i>Investment Income</i>	<i>Charles Schwab &amp; Co. Inc</i>	<i>Financial Services</i>

**PART B – SECONDARY SOURCES OF INCOME** [Major customers, clients, and other sources of income to businesses owned by the reporting person - See instructions]  
(If you have nothing to report, write "none" or "n/a")

NAME OF BUSINESS ENTITY	NAME OF MAJOR SOURCES OF BUSINESS' INCOME	ADDRESS OF SOURCE	PRINCIPAL BUSINESS ACTIVITY OF SOURCE
<i>N/A</i>			

**PART C – REAL PROPERTY** [Land, buildings owned by the reporting person - See instructions]  
(If you have nothing to report, write "none" or "n/a")

<i>Rent a Home</i>	<i>122 W. Beacon Rd Lakeland FL</i>
<i>RESIDENCE</i>	<i>11551 CAMP DRIVE Dunnellon 34432 33803</i>

**FILING INSTRUCTIONS** for when and where to file this form are located at the bottom of page 2.

**INSTRUCTIONS** on who must file this form and how to fill it out begin on page 3.

**PART D — INTANGIBLE PERSONAL PROPERTY** [Stocks, bonds, certificates of deposit, etc. - See instructions]  
 (If you have nothing to report, write "none" or "n/a")

TYPE OF INTANGIBLE	BUSINESS ENTITY TO WHICH THE PROPERTY RELATES
N/A	

**PART E — LIABILITIES** [Major debts - See instructions]  
 (If you have nothing to report, write "none" or "n/a")

NAME OF CREDITOR	ADDRESS OF CREDITOR
N/A	

**PART F — INTERESTS IN SPECIFIED BUSINESSES** [Ownership or positions in certain types of businesses - See instructions]  
 (If you have nothing to report, write "none" or "n/a")

NAME OF BUSINESS ENTITY	BUSINESS ENTITY # 1	BUSINESS ENTITY # 2
	N/A	
ADDRESS OF BUSINESS ENTITY		
PRINCIPAL BUSINESS ACTIVITY		
POSITION HELD WITH ENTITY		
I OWN MORE THAN A 5% INTEREST IN THE BUSINESS		
NATURE OF MY OWNERSHIP INTEREST		

**PART G — TRAINING**

For elected municipal officers required to complete annual ethics training pursuant to section 112.3142, F.S.

I CERTIFY THAT I HAVE COMPLETED THE REQUIRED TRAINING.

IF ANY OF PARTS A THROUGH G ARE CONTINUED ON A SEPARATE SHEET, PLEASE CHECK HERE

**SIGNATURE OF FILER:**

Signature:



Date Signed:

2/6/2016

**CPA or ATTORNEY SIGNATURE ONLY**

If a certified public accountant licensed under Chapter 473, or attorney in good standing with the Florida Bar prepared this form for you, he or she must complete the following statement:

I, \_\_\_\_\_, prepared the CE Form 1 in accordance with Section 112.3145, Florida Statutes, and the instructions to the form. Upon my reasonable knowledge and belief, the disclosure herein is true and correct.

CPA/Attorney Signature: \_\_\_\_\_

Date Signed: \_\_\_\_\_

**FILING INSTRUCTIONS:**

**WHAT TO FILE:**

After completing all parts of this form, **including signing and dating it**, send back only the first sheet (pages 1 and 2) for filing.

If you have nothing to report in a particular section, you must write "none" or "n/a" in that section(s).

**NOTE:**

**MULTIPLE FILING UNNECESSARY:**

A candidate who previously filed Form 1 because of another public position must file a copy of his or her Form 1 when qualifying. A candidate who files a Form 1 with a qualifying officer is not required to file with the Commission or Supervisor of Elections.

**Facsimiles will not be accepted.**

**WHERE TO FILE:**

If you were mailed the form by the Commission on Ethics or a County Supervisor of Elections for your annual disclosure filing, return the form to that location.

**Local officers/employees** file with the Supervisor of Elections of the county in which they permanently reside. (If you do not permanently reside in Florida, file with the Supervisor of the county where your agency has its headquarters.)

**State officers or specified state employees** file with the Commission on Ethics, P.O. Drawer 15709, Tallahassee, FL 32317-5709; physical address: 325 John Knox Road, Building E, Suite 200, Tallahassee, FL 32303.

**Candidates** file this form together with their qualifying papers.

To determine what category your position falls under, see page 3 of instructions.

**WHEN TO FILE:**

**Initially**, each local officer/employee, state officer, and specified state employee must file **within 30 days** of the date of his or her appointment or of the beginning of employment. Appointees who must be confirmed by the Senate must file prior to confirmation, even if that is less than 30 days from the date of their appointment.

**Candidates** must file at the same time they file their qualifying papers.

**Thereafter**, file by July 1 following each calendar year in which they hold their positions.

**Finally**, file a final disclosure form (Form 1F) within 60 days of leaving office or employment. Filing a CE Form 1F (Final Statement of Financial Interests) does **not** relieve the filer of filing a CE Form 1 if the filer was in his or her position on December 31, 2015.



**City of Dunnellon**

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All information must be provided in order to process your application. Please type or provide very clear, easy to read print. See attached Charter eligibility requirements.

Name: Johanna Soldato Home Telephone: \_\_\_\_\_

Cell Number 4134266829 Best to contact you at home, work or cell?

Do you reside within the City limits of Dunnellon, how long? yes 1yr, 1mth

Are you a registered voter in the municipal registration books by the Marion County Supervisor of Elections? yes Effective date: 7/28/2009

Home Address: 20202 Quail Run Dr, Dunnellon, FL 34432

If employed, by whom: \_\_\_\_\_

Business Address: \_\_\_\_\_ Business Telephone: \_\_\_\_\_

Email Address: johanna.soldato@gmail.com

Describe your education and experience: Please attach resume  
Masters in Education, Certified Healthcare Executive.  
worked as Administrator of large medical practices and HMO's

Do you hold a public office? No Are you employed by the City? No

Are you a member of any City of Dunnellon Board(s), if so which one(s) No

(Appointment to City Council may require your resignation from City Board(s).)

Do you own property within the City limits? yes  
Address of your property: 20202 Quail Run Dr. Dunnellon, FL 34432

Do you own a business within the City limits? No  
Address of your business: \_\_\_\_\_

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<http://myfloridalegal.com/pages.nsf/Main/DC0B20B7DC22B7418525791B006A54E4>

<http://www.myfloridalegal.com/sun.nsf/sunmanual>

Signature: Johanna Soldato Date: 2/6/16

Johanna Soldato  
20202 Quail Run Drive  
Dunnellon, FL 34432  
Cell Phone (413) 426-6829  
[johanna.soldato@gmail.com](mailto:johanna.soldato@gmail.com)

### EDUCATION

*Certified Medical Practice Executive (CPME) - American College of Medical Practice Executives (AGMPE), 2014*

*Masters in Education - North Adams State College (now Massachusetts College of Liberal Arts), 1987, National Honors Society, Gamma Pi Lambda Theta*

*Bachelors of Art - Sociology & Anthropology, North Adams State College, (now Massachusetts College of Liberal Arts) 1982*

*Associates - Human Services, Berkshire Community College, 1980, National Honors Society*

### WORK HISTORY

#### **EVID OPERATOR**

*Marion County Supervisor of Elections  
981 NE 16<sup>th</sup> St., Ocala, FL  
2014 & 2015*

*Responsibilities: Work the polls as an EVID equipment operator. Check identification of voters and verify voter political party affiliation.*

#### **HEALTHCARE MARKETING CONSULTANT (project based)**

*VertitechIT, 4 Open Square Way, Suite 310, Holyoke, MA  
January 1, 2009 to December 31, 2013*

*Responsibilities: Researched and established new areas for expansion into the medical community. Analyzed potential IT market share based on number and type of medical providers and current technologies in place. Brought together key players to in order to market electronic technologies including (Electronic Health Record).*

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#### **ADMINISTRATOR/CONSULTANT (temporary assignment then retired)**

*Ocala Physical Therapy d/b/a Strive Rehabilitation, 1190 SE 17<sup>th</sup> St., Ocala, Florida,  
August 1, 2009 to December 31, 2009*

*Responsibilities: Oversaw daily operations of 4 outpatient and 2 inpatient physical therapy clinics. Managed 66 employees: finance and clinical departments (physical and occupational therapists), claims department, human resources, marketing and administration. Worked with CEO and accountant to analyze practice financials. Audited aging accounts and outsourced aging claims. Assisted CEO with negotiating workers compensation contracts and supervised provider credentialing.*

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ADMINISTRATOR (moved to Florida to retire)  
Berkshire Eye Center, 740 Williams St., Pittsfield, MA  
June 17, 2008 to July 16, 2009

Responsibilities: Management of two practices with 4 Ophthalmologist's, 1 Optician and 60 staff. Oversaw daily operations of finance and claims departments, reception call center, medical records, and clinical and optical departments. Maintained practice charge schedule. Monitored practice financial performance. Prepared annual budget and strategic plan. Audited accounts receivable and payable, bank reconciliations, business loans, payroll processing and prepared tax filings. Negotiated managed care contracts. Updated employment and shareholder contracts. Managed EGOA real estate company and develop real estate leases. Managed staff and administered employee benefits including 401K retirement plan. Oversaw provider credentialing. Developed administrative and clinical protocols. Ensured compliance with state and federal regulations.

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HEALTHCARE VP OPERATIONS/CONSULTANT (project based)  
Hampden County Physician Associates, P.C., 354 Birnie Ave., Springfield, MA  
March 17, 2008 to June 2008

Responsibilities: Partnered with CEO on company projects such as E-prescribing and electronic medical records implementation. Worked with Operations Manager, Information Technology and Managed Care Departments and Practice Managers (of 14 medical practices with 200 employees) to implement managed care pay-for-performance programs. Prepared cost/benefit analysis of current and new medical and administrative services. Presented findings to the Executive Committee.

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PRACTICE ADMINISTRATOR  
Berkshire Medical Group P.C., 777 North St., Pittsfield, MA  
2001 to March 17, 2008

Responsibilities: Practice management for 11 physicians, 2 nurse practitioners, and 55 staff. Oversaw daily operations of finance and claims departments, reception, medical records, medical assisting, nursing, quality assurance departments and the pro-time and injection clinics. Monitored practice financial performance: provider productivity and the Medicare PCP incentive and quality bonus programs. Audited accounts receivable and payable, bank reconciliations, business loans, payroll processing and prepared tax filings. Established and maintained practice charge schedule. Assisted president in designing income distribution formula and tracking physician performance. Prepared draft of annual budget and strategic plan. Prepared cost benefit analysis (ex. E-prescribing, electronic health records, new medical services). Oversaw provider credentialing process and negotiated managed care contracts. Updated physician and nurse practitioner employment and shareholder contracts. Managed staff and administered employee benefits and 401K retirement plan. Developed administrative and clinical protocols. Ensured compliance with state and federal regulations, HIPAA, CLIA and OSHA.

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#### HEALTHCARE CONSULTANT

JS Consulting (sole proprietor business), Pittsfield, MA  
2006

*Acted as a consultant for business start-up (ex. gastroenterologists and nurse practitioner practices). Assisted accountant and lawyer in setting up business entity and obtaining financing. Assisted in researching real estate purchases and leasing. Researched and purchased equipment and furniture: computers, software, telephones, copiers, faxes etc. Hired new staff and outsourced bookkeeping, payroll, transcription and cleaning etc.*

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#### ADMINISTRATOR

Berkshire Associates for Neurological Diseases, Inc., Pittsfield, MA  
1996 to 2001

Responsibilities: *Practice management for 3 Neurosurgeons, 4 Neurologist and 12 staff. Oversaw daily operations of claims department, receptionists, medical assisting and medical record departments. Utilized QuickBooks to post accounts receivable and payable and prepared draft budgets. Performed quarterly and annual analysis of revenue and expenses. Audited claims processing and reconciliation. Managed staff, administered employee benefits and pension plan. Performed credentialing and negotiated managed care contracts. Developed RVU based charge schedule.*

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#### DIRECTOR PHYSICIAN SUPPORT SERVICES

Williamstown Medical Associates, Williamstown, MA.  
1994 -1996

Responsibilities: *Managed daily operations of the physician support service departments. Supervised 14 staff: lab and x-ray technicians, medical records and transcription departments. Significantly reduced turn-around time in departments. Member of the Computer Technology and Medical Service committee. Acted as liaison between North Adams Regional Hospital's Mediteck computer team and WMA. Assisted Plan Administrator in strategic planning. Enforced regulatory compliance with the Dept. of Public Health, Dept. of Health and Human Services. Reviewed and implemented managed care contracts. Participated in HEDIS and NCOA Quality Assurance and utilization review activities.*

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#### PUBLIC PROGRAM ADMINISTRATOR

WellCare Health Plans (WHP), Newburgh & Kingston, NY  
1992 -1994

Responsibilities: *Managed the daily operations of an 8000 member Managed Care Plan and 1000 member, Senior Health Supplemental plan. Acted as coordinator for marketing, member services, provider relations and claims staff. Key contact for state & local Dept. of Health and Social Services and HCFA. Administered Medicaid applications and premium rate proposals. Negotiated and implemented hospital, physician and local government contracts.*

**RESEARCH & DEVELOPMENT ASSOCIATE**  
Health New England, Springfield, MA  
1990 –1991

Responsibilities: Researched, designed and implemented the following projects and products; Medicare & HCPP plan, fitness benefit, workers compensation product. Established work plan goals, targets and deadlines utilizing PERT/CPM planning methodologies. Prepared written and verbal summaries, RFP's, applications and government filings. Obtained provisional NCOA accreditation. Developed marketing materials and plan logo (membership brochure, summary plan description).

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**MANAGER OF PLAN SERVICES (MPS) AND GOVERNMENT PROGRAM ADMINISTRATOR (GPA)**  
Blue Cross/Blue Shield, Pittsfield, MA  
1986 –1990

Responsibilities:

**MPS** - Managed daily operations of 20,000 member, Health Maintenance Organization. Managed 23 staff. Oversaw claims, member, provider and administrative services departments. Developed departmental budgets. Developed, implemented and audited Medicare Risk program, capitation and payment reports. Developed and reviewed marketing materials. Researched and implemented provider, government and employer group contracts and subscriber certificates in accordance with regulatory requirements.

**GPA** - Managed the Medicare and Medicaid programs. Supervised Medicaid marketer. Acted as liaison between Plan, HCFA, Social Security Administration, and Dept. of Public Welfare.

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OTHER POSITIONS

Teacher –Morningside Elementary School (5<sup>th</sup> grade), Early Childhood Development Center (kindergarten)

Medical Coding Instructor – Mildred Elley Business School

On-The-Job Employment Counselor/Trainer, Berkshire Training and Employment Program

VOLUNTEERING

Guardian Ad Litem Child Advocate

Mediator Small Claims Court, Florida Dispute Resolution

Volunteer Coordinator, Ocala Parks and Recreation Department

Reader – Ocala Elementary School System





## City of Dunnellon

### Press Release

February 5, 2016

The Dunnellon City Council encourages any resident of Dunnellon that would like to be considered for appointment to City Council Seat #2, as outlined in the City's Charter to replace resigning Councilmember Dennis Evans, obtain an application and submit same along with a resume of qualifications to the City Clerk's office at 20750 River Drive, Dunnellon, FL 34431 no later than 12:00 p.m. on Monday, February 15<sup>th</sup>. Applicants must meet the requirements of the City's Charter, which requires that the applicant reside within the corporate limits of the City of Dunnellon and is a qualified elector of the City. To be a qualified elector, the Charter states: "An applicant must possess the qualifications requisite for an elector at general state elections and shall have resided in said City of Dunnellon, Florida, for six months next preceding the election and shall have registered in the municipal registration books."

The City Council encourages all interested parties to apply. However, City Council will be reviewing resumes for qualifications that would be an asset to the City Council. For example, applicants with a financial background, governmental experience, etc.

The City Council will review and consider all applications during their Special City Council meeting on Wednesday, February, 17, 2016, following the 4:00 p.m. Special City Council workshop.

To obtain application package please contact the City Clerk's office at 352-465-8500 or download documents at <http://www.dunnellon.org/index.aspx?nid=109>



## City of Dunnellon

### Application to be Considered for Appointment to City Council Seat #2

All information must be provided in order to process your application. Please type or provide very clear, easy to read print. See attached Charter eligibility requirements.

Name: Valerie Porter HANCHAR Home Telephone: 352-489-0961

Cell Number: 352-362-2107 Best to contact you at home, work or cell? Cell

Do you reside within the City limits of Dunnellon, how long? Yes - 25 years

Are you a registered voter in the municipal registration books by the Marion County Supervisor of Elections? yes Effective date: \_\_\_\_\_

Home Address: 11575 Vogt Springs Rd. Dunnellon FL 34431

If employed, by whom: Self-Employed - EDGEWATER REALTY, Inc.  
(Realtor)

Business Address: NE EDGEWATER DR Business Telephone: 352-362-2107  
Dunnellon, FL 34433

Email Address: AP3@AOL.COM

Describe your education and experience: Please attach resume.

Please see attached resume

Do you hold a public office? NO Are you employed by the City? NO

Are you a member of any City of Dunnellon Board(s), if so which one(s) \_\_\_\_\_

(Appointment to City Council may require your resignation from City Board(s).)

Do you own property within the City limits? yes

Address of your property: 11575 VOGT SPRINGS RD. 34431

Do you own a business within the City limits? NO

Address of your business: N/A

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02/05/2016

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Section 33. - [Oath.] All officers of said city before entering upon the duties of their offices shall take and subscribe to an oath to faithfully perform the duties of their office.

Section 43. - [Voter qualifications.] Any persons who shall possess the qualifications requisite for an elector at general state elections and shall have resided in said City of Dunnellon, Florida, for six months next preceding the election and shall have registered in the municipal registration books as shall be prescribed by ordinance shall be a qualified elector of the City of Dunnellon at all actions held therein; provided that state or county registration shall not be required to qualify as an elector to vote at any election in said city, and further provided that no person shall vote in any bond election held in said city who is not a qualified elector therein.

Your signature below indicates that you have read and understand the Code requirements for City Council for which you are applying, including requirement to file a Statement of Financial Interest. Your signature also indicates you have read and understand that Council members shall conduct themselves in a manner consistent with Resolution #RES2013-15, "City Council Code of Conduct" and Resolution #RES2013-17, "Public Code of Ethical Conduct," as may be amended from time to time.

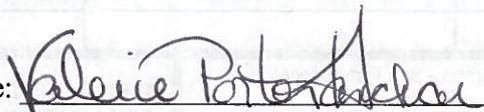
City Council members are required to comply with the State of Florida Ethics Laws and Sunshine Law. Please find complete guides to these laws at:

<http://www.ethics.state.fl.us/Documents/Publications/GuideBookletInternet.pdf>

<http://myfloridalegal.com/pages.nsf/Main/DC0B20B7DC22B7418525791B006A54E4>

<http://www.myfloridalegal.com/sun.nsf/sunmanual>

Signature:



Date:

Feb. 12, 2016

Please print or type your name, mailing address, agency name, and position below:

**FOR OFFICE USE ONLY:**

LAST NAME -- FIRST NAME -- MIDDLE NAME :  
 Porter-Hanchar, Valerie Ann

MAILING ADDRESS :  
 11575 VOGT Springs Rd

Dunnellon 34431      Marion

CITY :                                      ZIP :                                      COUNTY :

NAME OF AGENCY :  
 Dunnellon City Council

NAME OF OFFICE OR POSITION HELD OR SOUGHT :  
 Seat #2

You are not limited to the space on the lines on this form. Attach additional sheets, if necessary.

CHECK ONLY IF  CANDIDATE    OR     NEW EMPLOYEE OR APPOINTEE

**\*\*\*\* BOTH PARTS OF THIS SECTION MUST BE COMPLETED \*\*\*\***

**DISCLOSURE PERIOD:**  
 THIS STATEMENT REFLECTS YOUR FINANCIAL INTERESTS FOR THE PRECEDING TAX YEAR, WHETHER BASED ON A CALENDAR YEAR OR ON A FISCAL YEAR. PLEASE STATE BELOW WHETHER THIS STATEMENT IS FOR THE PRECEDING TAX YEAR ENDING EITHER (must check one):

DECEMBER 31, 2015    OR     SPECIFY TAX YEAR IF OTHER THAN THE CALENDAR YEAR: \_\_\_\_\_

**MANNER OF CALCULATING REPORTABLE INTERESTS:**  
 FILERS HAVE THE OPTION OF USING REPORTING THRESHOLDS THAT ARE ABSOLUTE DOLLAR VALUES, WHICH REQUIRES FEWER CALCULATIONS, OR USING COMPARATIVE THRESHOLDS, WHICH ARE USUALLY BASED ON PERCENTAGE VALUES (see instructions for further details). CHECK THE ONE YOU ARE USING (must check one):

COMPARATIVE (PERCENTAGE) THRESHOLDS    OR     DOLLAR VALUE THRESHOLDS

**PART A -- PRIMARY SOURCES OF INCOME** [Major sources of income to the reporting person - See instructions]  
 (If you have nothing to report, write "none" or "n/a")

NAME OF SOURCE OF INCOME	SOURCE'S ADDRESS	DESCRIPTION OF THE SOURCE'S PRINCIPAL BUSINESS ACTIVITY
EDGEWATER Realty	12915 N Edgewater Dr Dunnellon FL 34433	Real Estate Sales

**PART B -- SECONDARY SOURCES OF INCOME**  
 [Major customers, clients, and other sources of income to businesses owned by the reporting person - See instructions]  
 (If you have nothing to report, write "none" or "n/a")

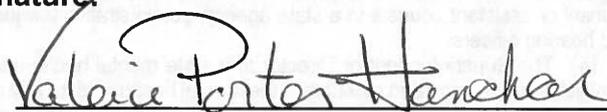
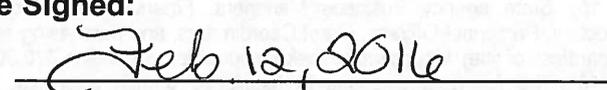
NAME OF BUSINESS ENTITY	NAME OF MAJOR SOURCES OF BUSINESS' INCOME	ADDRESS OF SOURCE	PRINCIPAL BUSINESS ACTIVITY OF SOURCE
	N/A		

**PART C -- REAL PROPERTY** [Land, buildings owned by the reporting person - See instructions]  
 (If you have nothing to report, write "none" or "n/a")

11575 VOGT Springs Rd Dunnellon FL  
 34431

**FILING INSTRUCTIONS** for when and where to file this form are located at the bottom of page 2.

**INSTRUCTIONS** on who must file this form and how to fill it out begin on page 3.

<b>PART D — INTANGIBLE PERSONAL PROPERTY</b> [Stocks, bonds, certificates of deposit, etc. - See instructions] (If you have nothing to report, write "none" or "n/a")		
TYPE OF INTANGIBLE	BUSINESS ENTITY TO WHICH THE PROPERTY RELATES	
1.5 Shares	MAGNA Motors, LLC	
<b>PART E — LIABILITIES</b> [Major debts - See instructions] (If you have nothing to report, write "none" or "n/a")		
NAME OF CREDITOR	ADDRESS OF CREDITOR	
Wells Fargo Mtg.		
<b>PART F — INTERESTS IN SPECIFIED BUSINESSES</b> [Ownership or positions in certain types of businesses - See instructions] (If you have nothing to report, write "none" or "n/a")		
	BUSINESS ENTITY # 1	BUSINESS ENTITY # 2
NAME OF BUSINESS ENTITY		
ADDRESS OF BUSINESS ENTITY		
PRINCIPAL BUSINESS ACTIVITY	N/A	
POSITION HELD WITH ENTITY		
I OWN MORE THAN A 5% INTEREST IN THE BUSINESS		
NATURE OF MY OWNERSHIP INTEREST		
<b>PART G — TRAINING</b> For elected municipal officers required to complete annual ethics training pursuant to section 112.3142, F.S.		
<input type="checkbox"/> I CERTIFY THAT I HAVE COMPLETED THE REQUIRED TRAINING.		
<b>IF ANY OF PARTS A THROUGH G ARE CONTINUED ON A SEPARATE SHEET, PLEASE CHECK HERE</b> <input type="checkbox"/>		
<b>SIGNATURE OF FILER:</b>		<b>CPA or ATTORNEY SIGNATURE ONLY</b>
Signature: 		If a certified public accountant licensed under Chapter 473, or attorney in good standing with the Florida Bar prepared this form for you, he or she must complete the following statement:  I, _____, prepared the CE Form 1 in accordance with Section 112.3145, Florida Statutes, and the instructions to the form. Upon my reasonable knowledge and belief, the disclosure herein is true and correct.  CPA/Attorney Signature: _____  Date Signed: _____
Date Signed: 		
<b>FILING INSTRUCTIONS:</b>		
<b>WHAT TO FILE:</b> After completing all parts of this form, <b>including signing and dating it</b> , send back only the first sheet (pages 1 and 2) for filing.  If you have nothing to report in a particular section, you must write "none" or "n/a" in that section(s).  <b>NOTE:</b> <b>MULTIPLE FILING UNNECESSARY:</b> A candidate who previously filed Form 1 because of another public position must file a copy of his or her Form 1 when qualifying. A candidate who files a Form 1 with a qualifying officer is not required to file with the Commission or Supervisor of Elections.  <b>Facsimiles will not be accepted.</b>	<b>WHERE TO FILE:</b> If you were mailed the form by the Commission on Ethics or a County Supervisor of Elections for your annual disclosure filing, return the form to that location.  <b>Local officers/employees</b> file with the Supervisor of Elections of the county in which they permanently reside. (If you do not permanently reside in Florida, file with the Supervisor of the county where your agency has its headquarters.)  <b>State officers or specified state employees</b> file with the Commission on Ethics, P.O. Drawer 15709, Tallahassee, FL 32317-5709; physical address: 325 John Knox Road, Building E, Suite 200, Tallahassee, FL 32303.  <b>Candidates</b> file this form together with their qualifying papers.  To determine what category your position falls under, see page 3 of instructions.	<b>WHEN TO FILE:</b> <b>Initially</b> , each local officer/employee, state officer, and specified state employee must file <b>within 30 days</b> of the date of his or her appointment or of the beginning of employment. Appointees who must be confirmed by the Senate must file prior to confirmation, even if that is less than 30 days from the date of their appointment. <b>Candidates</b> must file at the same time they file their qualifying papers. <b>Thereafter</b> , file by July 1 following each calendar year in which they hold their positions. <b>Finally</b> , file a final disclosure form (Form 1F) within 60 days of leaving office or employment. Filing a CE Form 1F (Final Statement of Financial Interests) does <b>not</b> relieve the filer of filing a CE Form 1 if the filer was in his or her position on December 31, 2015.

## NOTICE

**Annual Statements of Financial Interests are due July 1. If the annual form is not filed or postmarked by September 1, an automatic fine of \$25 for each day late will be imposed, up to a maximum penalty of \$1,500. Failure to file also can result in removal from public office or employment. [s. 112.3145, F.S.]**

**In addition, failure to make any required disclosure constitutes grounds for and may be punished by one or more of the following: disqualification from being on the ballot, impeachment, removal or suspension from office or employment, demotion, reduction in salary, reprimand, or a civil penalty not exceeding \$10,000. [s. 112.317, F.S.]**

## **WHO MUST FILE FORM 1:**

1) Elected public officials not serving in a political subdivision of the state and any person appointed to fill a vacancy in such office, unless required to file full disclosure on Form 6.

2) Appointed members of each board, commission, authority, or council having statewide jurisdiction, excluding members of solely advisory bodies, but including judicial nominating commission members; Directors of Enterprise Florida, Scripps Florida Funding Corporation, and Career Source Florida; and members of the Council on the Social Status of Black Men and Boys; the Executive Director, Governors, and senior managers of Citizens Property Insurance Corporation; Governors and senior managers of Florida Workers' Compensation Joint Underwriting Association; board members of the Northeast Fla. Regional Transportation Commission; members of the board of Triumph Gulf Coast, Inc; members of the board of Florida Is For Veterans, Inc.; and members of the Technology Advisory Council within the Agency for State Technology.

3) The Commissioner of Education, members of the State Board of Education, the Board of Governors, and the local Boards of Trustees and Presidents of state universities.

4) Persons elected to office in any political subdivision (such as municipalities, counties, and special districts) and any person appointed to fill a vacancy in such office, unless required to file Form 6.

5) Appointed members of the following boards, councils, commissions, authorities, or other bodies of county, municipality, school district, independent special district, or other political subdivision: the governing body of the subdivision; community college or junior college district boards of trustees; boards having the power to enforce local code provisions; boards of adjustment; community redevelopment agencies; planning or zoning boards having the power to recommend, create, or modify land planning or zoning within a political subdivision, except for citizen advisory committees, technical coordinating committees, and similar groups who only have the power to make recommendations to planning or zoning boards; pension or retirement boards empowered to invest pension or retirement funds or determine entitlement to or amount of pensions or other retirement benefits.

6) Any appointed member of a local government board who is required to file a statement of financial interests by the appointing authority or the enabling legislation, ordinance, or resolution creating the board.

7) Persons holding any of these positions in local government: mayor; county or city manager; chief administrative employee or finance director of a county, municipality, or other political subdivision; county or

municipal attorney; chief county or municipal building inspector; county or municipal water resources coordinator; county or municipal pollution control director; county or municipal environmental control director; county or municipal administrator with power to grant or deny a land development permit; chief of police; fire chief; municipal clerk; appointed district school superintendent; community college president; district medical examiner; purchasing agent (regardless of title) having the authority to make any purchase exceeding \$20,000 for the local governmental unit.

8) Officers and employees of entities serving as chief administrative officer of a political subdivision.

9) Members of governing boards of charter schools operated by a city or other public entity.

10) Employees in the office of the Governor or of a Cabinet member who are exempt from the Career Service System, excluding secretarial, clerical, and similar positions.

11) The following positions in each state department, commission, board, or council: Secretary, Assistant or Deputy Secretary, Executive Director, Assistant or Deputy Executive Director, and anyone having the power normally conferred upon such persons, regardless of title.

12) The following positions in each state department or division: Director, Assistant or Deputy Director, Bureau Chief, Assistant Bureau Chief, and any person having the power normally conferred upon such persons, regardless of title.

13) Assistant State Attorneys, Assistant Public Defenders, criminal conflict and civil regional counsel, and assistant criminal conflict and civil regional counsel, Public Counsel, full-time state employees serving as counsel or assistant counsel to a state agency, administrative law judges, and hearing officers.

14) The Superintendent or Director of a state mental health institute established for training and research in the mental health field, or any major state institution or facility established for corrections, training, treatment, or rehabilitation.

15) State agency Business Managers, Finance and Accounting Directors, Personnel Officers, Grant Coordinators, and purchasing agents (regardless of title) with power to make a purchase exceeding \$20,000.

16) The following positions in legislative branch agencies: each employee (other than those employed in maintenance, clerical, secretarial, or similar positions and legislative assistants exempted by the presiding officer of their house); and each employee of the Commission on Ethics.

## **INSTRUCTIONS FOR COMPLETING FORM 1:**

**INTRODUCTORY INFORMATION** (Top of Form): If your name, mailing address, public agency, and position are already printed on the form, you do not need to provide this information unless it should be changed. To change any of this information, write the correct information on the form, and contact your agency's financial disclosure coordinator. You can find your coordinator on the Commission on Ethics website: [www.ethics.state.fl.us](http://www.ethics.state.fl.us).

**NAME OF AGENCY:** The name of the governmental unit which you serve or served, by which you are or were employed, or for which you are a candidate.

**OFFICE OR POSITION HELD OR SOUGHT:** The title of the office or position you hold, are seeking, or held during the disclosure period even if you have since left that position. If you are a candidate for office or are a new employee or appointee, check the appropriate box.

**PUBLIC RECORD:** The disclosure form and everything attached to it is a public record. Your Social Security Number is not required and you should redact it from any documents you file. If you are an active or former officer or employee listed in Section 119.071, F.S., whose home address is exempt from disclosure, the Commission will maintain that confidentiality if you submit a written request.

**DISCLOSURE PERIOD:** The tax year for most individuals is the calendar year (January 1 through December 31). If that is the case for you, then your financial interests should be reported for the calendar year 2015; check that box. If you file your IRS tax return based on a tax year that is not the calendar year, you should specify the dates of your tax year in this portion of the form and check the appropriate box. This is the "disclosure period" for your report.

## **MANNER OF CALCULATING REPORTABLE INTEREST**

Filers have the option of reporting based on either thresholds that are comparative (usually, based on percentage values) or thresholds that are based on absolute dollar values. The instructions on the following pages specifically describe the different thresholds. Check the box that reflects the choice you have made. You must use the type of threshold you have chosen for each part of the form. In other words, if you choose to report based on absolute dollar value thresholds, you cannot use a percentage threshold on any part of the form.

### **IF YOU HAVE CHOSEN DOLLAR VALUE THRESHOLDS THE FOLLOWING INSTRUCTIONS APPLY**

#### **PART A — PRIMARY SOURCES OF INCOME**

[Required by s. 112.3145(3)(b)1, F.S.]

Part A is intended to require the disclosure of your principal sources of income during the disclosure period. You do not have to disclose the amount of income received, and you need not list your public salary from serving in the position(s) which requires you to file this form. The income of your spouse need not be disclosed; however, if there is joint income to you and your spouse from property you own jointly (such as interest or dividends from a bank account or stocks), you should disclose the source of that income if it exceeded the threshold.

Please list in this part of the form the name, address, and principal business activity of each source of your income which exceeded \$2,500 of gross income received by you in your own name or by any other person for your use or benefit.

"Gross income" means the same as it does for income tax purposes, even if the income is not actually taxable, such as interest on tax-free bonds. Examples include: compensation for services, income from business, gains from property dealings, interest, rents, dividends, pensions, IRA distributions, social security, distributive share of partnership gross income, and alimony, but not child support.

Examples:

— If you were employed by a company that manufactures computers and received more than \$2,500, list the name of the company, its address, and its principal business activity (computer manufacturing).

— If you were a partner in a law firm and your distributive share of partnership gross income exceeded \$2,500, list the name of the firm, its address, and its principal business activity (practice of law).

— If you were the sole proprietor of a retail gift business and your gross income from the business exceeded \$2,500, list the name of the business, its address, and its principal business activity (retail gift sales).

— If you received income from investments in stocks and bonds, list each individual company from which you derived more than \$2,500. Do not aggregate all of your investment income.

— If more than \$2,500 of your gross income was gain from the sale of property (not just the selling price), list as a source of income the purchaser's name, address and principal business activity. If the purchaser's identity is unknown, such as where securities listed on an exchange are sold through a brokerage firm, the source of income should be listed as "sale of (name of company) stock," for example.

— If more than \$2,500 of your gross income was in the form of interest from one particular financial institution (aggregating interest from all CD's, accounts, etc., at that institution), list the name of the institution, its address, and its principal business activity.

#### **PART B — SECONDARY SOURCES OF INCOME**

[Required by s. 112.3145(3)(b)2, F.S.]

This part is intended to require the disclosure of major customers, clients, and other sources of income to businesses in which you own an interest. It is not for reporting income from second jobs. That kind of income should be reported in Part A "Primary Sources of Income," if it meets the reporting threshold. You will not have anything to report unless, during the disclosure period:

(1) You owned (either directly or indirectly in the form of an equitable or beneficial interest) more than 5% of the total assets or capital stock of

a business entity (a corporation, partnership, LLC, limited partnership, proprietorship, joint venture, trust, firm, etc., doing business in Florida); **and,**

(2) You received more than \$5,000 of your gross income during the disclosure period from that business entity.

If your interests and gross income exceeded these thresholds, then for that business entity you must list every source of income to the business entity which exceeded 10% of the business entity's gross income (computed on the basis of the business entity's most recently completed fiscal year), the source's address, and the source's principal business activity.

Examples:

— You are the sole proprietor of a dry cleaning business, from which you received more than \$5,000. If only one customer, a uniform rental company, provided more than 10% of your dry cleaning business, you must list the name of the uniform rental company, its address, and its principal business activity (uniform rentals).

— You are a 20% partner in a partnership that owns a shopping mall and your partnership income exceeded the above thresholds. List each tenant of the mall that provided more than 10% of the partnership's gross income and the tenant's address and principal business activity.

#### **PART C — REAL PROPERTY**

[Required by s. 112.3145(3)(b)3, F.S.]

In this part, list the location or description of all real property in Florida in which you owned directly or indirectly at any time during the disclosure period in excess of 5% of the property's value. You are not required to list your residences. You should list any vacation homes if you derive income from them.

Indirect ownership includes situations where you are a beneficiary of a trust that owns the property, as well as situations where you own more than 5% of a partnership or corporation that owns the property. The value of the property may be determined by the most recently assessed value for tax purposes, in the absence of a more current appraisal.

The location or description of the property should be sufficient to enable anyone who looks at the form to identify the property. A street address should be used, if one exists.

#### **PART D — INTANGIBLE PERSONAL PROPERTY**

[Required by s. 112.3145(3)(b)3, F.S.]

Describe any intangible personal property that, at any time during the disclosure period, was worth more than \$10,000 and state the business entity to which the property related. Intangible personal property includes things such as cash on hand, stocks, bonds, certificates of deposit, vehicle leases, interests in businesses, beneficial interests in trusts, money owed you, Deferred Retirement Option Program (DROP) accounts, the Florida Prepaid College Plan, and bank accounts. Intangible personal property also includes investment products held in IRAs, brokerage accounts, and the Florida College Investment Plan. Note that the product contained in a brokerage account, IRA, or the Florida College Investment Plan is your asset—not the account or plan itself. Things like automobiles and houses you own, jewelry, and paintings are not intangible property. Intangibles relating to the same business entity may be aggregated; for example, CDs and savings accounts with the same bank. Property owned as tenants by the entirety or as joint tenants with right of survivorship should be valued at 100%. The value of a leased vehicle is the vehicle's present value minus the lease residual (a number found on the lease document).

## PART E — LIABILITIES

[Required by s. 112.3145(3)(b)4, F.S.]

List the name and address of each creditor to whom you owed more than \$10,000 at any time during the disclosure period. The amount of the liability of a vehicle lease is the sum of any past-due payments and all unpaid prospective lease payments. You are not required to list the amount of any debt. You do not have to disclose credit card and retail installment accounts, taxes owed (unless reduced to a judgment), indebtedness on a life insurance policy owed to the company of issuance, or contingent liabilities. A "contingent liability" is one that will become an actual liability only when one or more future events occur or fail to occur, such as where you are liable only as a guarantor, surety, or endorser on a promissory note. If you are a "co-maker" and are jointly liable or jointly and severally liable, then it is not a contingent liability.

## PART F — INTERESTS IN SPECIFIED BUSINESSES

[Required by s. 112.3145(5), F.S.]

The types of businesses covered in this disclosure include: state and federally chartered banks; state and federal savings and loan associations; cemetery companies; insurance companies; mortgage companies; credit unions; small loan companies; alcoholic beverage licensees; pari-mutuel wagering companies, utility companies, entities controlled by the Public Service Commission; and entities granted a franchise to operate by either a city or a county government.

Disclose in this part the fact that you owned during the disclosure period an interest in, or held any of certain positions with the types of businesses listed above. You must make this disclosure if you own or owned (either directly or indirectly in the form of an equitable or beneficial interest) at any time during the disclosure period more than 5% of the total assets or capital stock of one of the types of business entities listed above. You also must complete this part of the form for each of these types of businesses for which you are, or were at any time during the disclosure period, an officer, director, partner, proprietor, or agent (other than a resident agent solely for service of process).

If you have or held such a position or ownership interest in one of these types of businesses, list the name of the business, its address and principal business activity, and the position held with the business (if any). If you own(ed) more than a 5% interest in the business, indicate that fact and describe the nature of your interest.

## PART G — TRAINING CERTIFICATION

[Required by s. 112.3142, F.S.]

If you are a Constitutional or elected municipal officer whose term began before March 31 of the year for which you are filing, you are required to complete four hours of ethics training which addresses Article II, Section 8 of the Florida Constitution, the Code of Ethics for Public Officers and Employees, and the public records and open meetings laws of the state. You are required to certify on this form that you have taken such training.

(End of Dollar Value Thresholds Instructions.)

# IF YOU HAVE CHOSEN COMPARATIVE (PERCENTAGE) THRESHOLDS THE FOLLOWING INSTRUCTIONS APPLY

## PART A — PRIMARY SOURCES OF INCOME

[Required by s. 112.3145(3)(a)1, F.S.]

Part A is intended to require the disclosure of your principal sources of income during the disclosure period. You do not have to disclose the amount of income received, and you need not list your public salary received from serving in the position(s) which requires you to file this form, but this amount should be included when calculating your gross income for the disclosure period. The income of your spouse need not be disclosed; however, if there is joint income to you and your spouse from property you own jointly (such as interest or dividends from a bank account or stocks), you should include all of that income when calculating your gross income and disclose the source of that income if it exceeded the threshold.

Please list in this part of the form the name, address, and principal business activity of each source of your income which exceeded 5% of the gross income received by you in your own name or by any other person for your benefit or use during the disclosure period.

"Gross income" means the same as it does for income tax purposes, even if the income is not actually taxable, such as interest on tax-free bonds. Examples include: compensation for services, income from business, gains from property dealings, interest, rents, dividends, pensions, IRA distributions, social security, distributive share of partnership gross income, and alimony, but not child support.

Examples:

— If you were employed by a company that manufactures computers and received more than 5% of your gross income from the company, list the name of the company, its address, and its principal business activity (computer manufacturing).

— If you were a partner in a law firm and your distributive share of partnership gross income exceeded 5% of your gross income, then list the name of the firm, its address, and its principal business activity (practice of law).

— If you were the sole proprietor of a retail gift business and your gross income from the business exceeded 5% of your total gross income, list the name of the business, its address, and its principal business activity (retail gift sales).

— If you received income from investments in stocks and bonds, list each individual company from which you derived

more than 5% of your gross income. Do not aggregate all of your investment income.

— If more than 5% of your gross income was gain from the sale of property (not just the selling price), list as a source of income the purchaser's name, address, and principal business activity. If the purchaser's identity is unknown, such as where securities listed on an exchange are sold through a brokerage firm, the source of income should be listed as "sale of (name of company) stock," for example.

— If more than 5% of your gross income was in the form of interest from one particular financial institution (aggregating interest from all CD's, accounts, etc., at that institution), list the name of the institution, its address, and its principal business activity.

## PART B — SECONDARY SOURCES OF INCOME

[Required by s. 112.3145(3)(a)2, F.S.]

This part is intended to require the disclosure of major customers, clients, and other sources of income to businesses in which you own an interest. It is not for reporting income from second jobs. That kind of income should be reported in Part A, "Primary Sources of Income," if it meets the reporting threshold. You will **not** have anything to report **unless** during the disclosure period:

(1) You owned (either directly or indirectly in the form of an equitable or beneficial interest) more than 5% of the total assets or capital stock of a business entity (a corporation, partnership, LLC, limited partnership, proprietorship, joint venture, trust, firm, etc., doing business in Florida); **and,**

(2) You received more than 10% of your gross income from that business entity; **and,**

(3) You received more than \$1,500 in gross income from that business entity.

If your interests and gross income exceeded these thresholds, then for that business entity you must list every source of income to the business entity which exceeded 10% of the business entity's gross income (computed on the basis of the business entity's most recently completed fiscal year), the source's address, and the source's principal business activity.

Examples:

— You are the sole proprietor of a dry cleaning business, from which you received more than 10% of your gross income—an amount that was more than \$1,500. If only one customer, a uniform rental company, provided more than 10% of your dry cleaning business, you must list the name of the uniform rental company, its address, and its principal business activity (uniform rentals).

— You are a 20% partner in a partnership that owns a shopping mall and your partnership income exceeded the thresholds listed above. You should list each tenant of the mall that provided more than 10% of the partnership's gross income, and the tenant's address and principal business activity.

### PART C — REAL PROPERTY

[Required by s. 112.3145(3)(a)3, F.S.]

In this part, list the location or description of all real property in Florida in which you owned directly or indirectly at any time during the disclosure period in excess of 5% of the property's value. You are not required to list your residences. You should list any vacation homes, if you derive income from them.

Indirect ownership includes situations where you are a beneficiary of a trust that owns the property, as well as situations where you own more than 5% of a partnership or corporation that owns the property. The value of the property may be determined by the most recently assessed value for tax purposes, in the absence of a more current appraisal.

The location or description of the property should be sufficient to enable anyone who looks at the form to identify the property. A street address should be used, if one exists.

### PART D — INTANGIBLE PERSONAL PROPERTY

[Required by s. 112.3145(3)(a)3, F.S.]

Describe any intangible personal property that, at any time during the disclosure period, was worth more than 10% of your total assets, and state the business entity to which the property related. Intangible personal property includes things such as cash on hand, stocks, bonds, certificates of deposit, vehicle leases, interests in businesses, beneficial interests in trusts, money owed you, Deferred Retirement Option Program (DROP) accounts, the Florida Prepaid College Plan, and bank accounts. Intangible personal property also includes investment products held in IRAs, brokerage accounts, and the Florida College Investment Plan. Note that the product *contained* in a brokerage account, IRA, or the Florida College Investment Plan is your asset—not the account or plan itself. Things like automobiles and houses you own, jewelry, and paintings are not intangible property. Intangibles relating to the same business entity may be aggregated; for example, CD's and savings accounts with the same bank.

Calculations: To determine whether the intangible property exceeds 10% of your total assets, total the fair market value of all of your assets (including real property, intangible property, and tangible personal property such as jewelry, furniture, etc.). When making this calculation, do not subtract any liabilities (debts) that may relate to the property. Multiply the total figure by 10% to arrive at the disclosure threshold. List only the intangibles that exceed this threshold amount. The value of a leased vehicle is the vehicle's present value minus the lease residual (a number which can be found on the lease document). Property that is only jointly owned property should be valued according to the percentage of your joint ownership. Property owned as tenants by the entirety or as joint tenants with right of survivorship should be valued at 100%. None of your calculations or the value of the property have to be disclosed on the form.

Example: You own 50% of the stock of a small corporation that is worth \$100,000, the estimated fair market value of your home and other property (bank accounts, automobile, furniture, etc.) is \$200,000. As your total assets are worth \$250,000, you must disclose intangibles worth over \$25,000. Since the value of the stock exceeds this threshold, you should list "stock" and the name of the corporation. If your accounts with a particular bank exceed \$25,000, you should list "bank accounts" and bank's name.

### PART E — LIABILITIES

[Required by s. 112.3145(3)(b)4, F.S.]

List the name and address of each creditor to whom you owed any amount that, at any time during the disclosure period, exceeded your net worth. You are not required to list the amount of any debt or your net worth. You do not have to disclose: credit card and retail installment accounts, taxes owed (unless reduced to a judgment), indebtedness on a life insurance policy owed to the company of issuance, or contingent liabilities. A "contingent liability" is one that will become an actual liability only when one or more future events occur or fail to occur, such as where you are liable only as a guarantor, surety, or endorser on a promissory note. If you are a "co-maker" and are jointly liable or jointly and severally liable, it is not a contingent liability.

Calculations: To determine whether the debt exceeds your net worth, total all of your liabilities (including promissory notes, mortgages, credit card debts, judgments against you, etc.). The amount of the liability of a vehicle lease is the sum of any past-due payments and all unpaid prospective lease payments. Subtract the sum total of your liabilities from the value of all your assets as calculated above for Part D. This is your "net worth." List each creditor to whom your debt exceeded this amount unless it is one of the types of indebtedness listed in the paragraph above (credit card and retail installment accounts, etc.). Joint liabilities with others for which you are "jointly and severally liable," meaning that you may be liable for either your part or the whole of the obligation, should be included in your calculations at 100% of the amount owed.

Example: You owe \$15,000 to a bank for student loans, \$5,000 for credit card debts, and \$60,000 (with spouse) to a savings and loan for a home mortgage. Your home (owned by you and your spouse) is worth \$80,000 and your other property is worth \$20,000. Since your net worth is \$20,000 (\$100,000 minus \$80,000), you must report only the name and address of the savings and loan.

### PART F — INTERESTS IN SPECIFIED BUSINESSES

[Required by s. 112.3145, F.S.]

The types of businesses covered in this disclosure include: state and federally chartered banks; state and federal savings and loan associations; cemetery companies; insurance companies; mortgage companies; credit unions; small loan companies; alcoholic beverage licensees; pari-mutuel wagering companies, utility companies, entities controlled by the Public Service Commission; and entities granted a franchise to operate by either a city or a county government.

Disclose in this part the fact that you owned during the disclosure period an interest in, or held any of certain positions with, the types of businesses listed above. You are required to make this disclosure if you own or owned (either directly or indirectly in the form of an equitable or beneficial interest) at any time during the disclosure period more than 5% of the total assets or capital stock of one of the types of business entities listed above. You also must complete this part of the form for each of these types of businesses for which you are, or were at any time during the disclosure period, an officer, director, partner, proprietor, or agent (other than a resident agent solely for service of process).

If you have or held such a position or ownership interest in one of these types of businesses, list the name of the business, its address and principal business activity, and the position held with the business (if any). If you own(ed) more than a 5% interest in the business, indicate that fact and describe the nature of your interest.

### PART G — TRAINING CERTIFICATION

[Required by s. 112.3142, F.S.]

If you are a Constitutional or elected municipal officer whose term began before March 31 of the year for which you are filing, you are required to complete four hours of ethics training which addresses Article II, Section 8 of the Florida Constitution, the Code of Ethics for Public Officers and Employees, and the public records and open meetings laws of the state. You are required to certify on this form that you have taken such training.

**(End of Percentage Thresholds Instructions.)**

CITY COUNCIL CODE OF CONDUCT  
October 28, 2013  
EXHIBIT A

"Conduct is three-fourths of our life and its largest concern."

-- Matthew Arnold

The Three R's of Government Leadership:

**Roles, Responsibilities and Respect**

The City Charter provides information on the roles and responsibilities of Councilmembers, the Vice Mayor, and the Mayor; however, it does not spell out a code of conduct for elected officials.

This Code of Conduct is designed to describe the manner in which Councilmembers should treat one another, city staff, constituents, and others they come into contact with in representing the City of Dunnellon. ***It reflects the work of the City Council in defining more clearly the behavior, manners, and courtesies that are suitable for various occasions.***

The contents of this Code of Conduct includes:

- I.** Overview of Roles & Responsibilities
- II.** Policies & Protocol Related to Conduct
- III.** Council Conduct with One Another
- IV.** Council Conduct with City Staff
- V.** Council Conduct with and Relationship to City Attorney
- VI.** Council Conduct with The Public
- VII.** Council Conduct with Other Public Agencies
- VIII.** Council Conduct with Boards and Commissions
- IX.** Council Conduct with the Media
- X.** Sanctions
- XI.** Principles of Proper Conduct
- XII.** Checklist for Monitoring Conduct
- XIII.** Glossary of Terms

The constant and consistent theme through all of the conduct guidelines is "respect." Councilmembers experience huge workloads and tremendous stress in making decisions that could impact thousands of lives. Despite these pressures, elected officials are called upon to exhibit appropriate behavior at all times. Demonstrating respect for each individual through words and actions is the touchstone that can help guide Councilmembers to do the right thing, in even the most difficult situations.

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## **I. Overview of Roles & Responsibilities**

"Leadership is an action, not a word."

-- Richard Cooley

### **MAYOR**

- Acts as the official head of the City for all ceremonial purposes (Dunnellon City Charter, Section 12)
- Chairs Council meetings (Dunnellon City Charter, Section 12)
- Calls for special meetings
- Recognized as spokesperson for the City
- Responsible to find a substitute for City representation when Mayor cannot attend
- Leads the Council into an effective, cohesive working team
- Signs documents on behalf of the City

### **VICE MAYOR**

- Serves at the pleasure of the Council (Dunnellon City Charter, Section 14)
- Performs the duties of the Mayor if the Mayor is absent or disabled (Dunnellon City Charter, Section 14)
- Chairs Council meetings at the request of the Mayor
- Represents the City at ceremonial functions at the request of the Mayor

### **ALL COUNCILMEMBERS**

All members of the City Council, including those serving as Mayor and Vice Mayor, have equal votes. No Councilmember has more power than any other Councilmember, and all should be treated with equal respect.

All Councilmembers should:

- Fully participate in City Council meetings and other public forums while demonstrating respect, kindness, consideration, and courtesy to others
- Prepare in advance of Council meetings and be familiar with issues on the agenda
- Represent the City at ceremonial functions at the request of the Mayor
- Be respectful of other people's time. Stay focused and act efficiently during public meetings
- Serve as a model of leadership and civility to the community
- Inspire public confidence in Dunnellon government
- Provide contact information with the City Clerk in case an emergency or urgent situation arises while the Councilmember is out of town

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- Demonstrate honesty and integrity in every action and statement
- Participate in scheduled activities to increase team effectiveness and review Council procedures, such as this Code of Conduct

#### **MEETING CHAIR**

The Mayor will chair official meetings of the City Council, unless the Vice Mayor or another Councilmember is designated as Chair of a specific meeting.

- Maintains order, decorum, and the fair and equitable treatment of all speakers
- Keeps discussion and questions focused on specific agenda item under consideration
- Makes parliamentary rulings with advice, if requested, from the City Attorney who acts as an advisory parliamentarian. Chair rulings may be overturned if a Councilmember makes a motion as an individual and the majority of the Council votes to overrule the Chair.

#### **II. Policies & Protocol Related To Conduct**

"Wherever there is a human being, there is an opportunity for kindness."

-- Seneca

#### **Ceremonial Events**

Requests for a City representative at ceremonial events will be handled by City staff. The Mayor will serve as the designated City representative. If the Mayor is unavailable, then City staff will determine if event organizers would like another representative from the Council. If yes, then the Mayor will recommend which Councilmember should be asked to serve as a substitute. Invitations received at City Hall are presumed to be for official City representation. Invitations addressed to Councilmembers at their homes are presumed to be for unofficial, personal consideration.

#### **Correspondence Signatures**

Councilmembers do not need to acknowledge the receipt of correspondence, or copies of correspondence, during Council meetings. City staff will prepare official letters in response to public inquiries and concerns. These letters will carry the signature of the Mayor unless the Mayor requests that another Councilmember or City staff member sign them. A copy of the direct response to the citizen shall be provided to the City Council.

If correspondence is addressed only to one Councilmember, that Councilmember may check with staff on the best way to respond to the sender.

Written communication requesting an appearance before the City Council is to be referred to the City Clerk for:

- Forwarding to the Council with their agenda packet, or
- Placement on an agenda with or without a staff report

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### **Deadlines**

#### **Evaluations:**

Councilmembers evaluating the City Manager shall do so in a timely fashion. The evaluation form provided to councilmembers shall be completed in its entirety along with any comments and shall be submitted to the City Clerk within four (4) weeks of the date in which it was received by said councilmember. The date that staff provided the document to councilmembers shall be recorded on the document by staff along with the calculated return date. If any evaluation is received after the four week deadline it will not be included in the final compilation to be submitted to City Council for approval.

#### **Miscellaneous:**

At times the City Council will have work product that must be completed and returned to staff for processing or compilation as council meeting backup. For example, goals and objectives, strategic plan concepts, etc. Councilmembers will adhere to a (4) four-week deadline for all items requiring completion and return such to the City Manager or City Clerk. If the sensitive nature of the work product in question requires a more immediate response, staff will place the due date on the document or notify the Councilmembers in writing.

### **Endorsement of Candidates**

Councilmembers shall not actively endorse or campaign for other candidates for City council seats.

### **Intergovernmental Relations**

Each year during a council meeting, city council members will agree on which liaison assignments shall be assigned to them.

### **Rules of Parliamentary Procedure**

The City of Dunnellon is guided by Webster's New World Robert's Rules of Order Simplified and Applied Second Edition as amended from time to time for meeting management. The City Attorney serves as advisory parliamentarian for the City and is available to answer questions or interpret situations according to parliamentary procedures. Final rulings on parliamentary procedure are made by the Chair, subject to the appeal of the full Council.

Main motions may be followed by amendments, followed by substitute motions. Any Councilmember can call for a point of order. Only Councilmembers who voted on the prevailing side may make motions to reconsider.

### **Public Participation on Non-agenda Items: General Public Comments**

There shall be an item on each regular Council meeting agenda entitled "General Public Comments." At the beginning of the meeting, a person, wishing to address the Council under this agenda item should fill out a form provided by the City to, at a minimum, give his/her name and address. The comments shall be limited to one (1) appearance per subject for a duration not to exceed three (3) minutes unless a majority of the Council feels some other time limit is appropriate, and must address a subject or subjects other than a specific item appearing on the agenda.

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Staff members, City Attorney, or Councilmembers may not be able to give an immediate response to a comment. If the Council decides that a matter raised during General Public Comments requires further review and discussion that cannot take place during the meeting, the matter may be referred to City staff or City Attorney and placed on a subsequent agenda.

No question or comment by the public should be addressed directly to any individual Councilmember, staff member, or City Attorney. All comments must be directed to the Chair.

**Public Participation on Legislative and Administrative Items on Agenda**

Prior to Council decisions, the Chair shall allow the public to participate and comment on specific agenda items of a legislative or administrative nature. Prior to making comments, each person wishing to address the Council should fill out a form provided by the City to give his/her name and address. (S)he can indicate his or her designation of a representative to speak for him or her on the proposition.

A person shall be limited to one (1) appearance on each agenda item and may not speak for more than three (3) minutes, unless a majority of the Council feels some other time limit is appropriate.

Once a legislative public hearing is closed, Council discussions will take place. Council will deliberate the issue and make a motion, if deemed appropriate, and take the final appropriate action.

To maintain orderliness of the meeting, no question or comment by the public should be addressed directly to any individual Councilmember, staff member, or City Attorney. All comments must be directed to the Chair.

**When multiple speakers appear to speak on one topic on the Agenda**

When a group of people supporting or opposing the same position regarding an item on the agenda desires to be heard, in the interest of time and to avoid repetitious comments, a spokesperson should be designated by the group to express the group's concerns. However, a person in the group may make comments which were not included in the spokesperson's comments. Participation shall be limited to three (3) minutes per person, unless a majority of the Council feels some other time limit is appropriate.

**Public participation on Consent Agenda matters**

The Council agenda typically includes a Consent Agenda, during which Council adopts a series of measures listed on the Consent Agenda in one vote. If one or more Council members requests that an item(s) be removed from the Consent Agenda for discussion during the main agenda, the item(s) shall be removed and placed on the main agenda without necessity of a formal vote of Council.

No public comment is required for ministerial items on the Consent Agenda, such as, and not limited to, approval of minutes of meetings, ceremonial proclamations, and items provided for informational purposes only and are not propositions for action by Council.

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**Exceptions when public participation is not required**

The right of the public to a reasonable opportunity to be heard does not apply:

When an official act must be taken to deal with an emergency situation affecting the public health, welfare, or safety, if compliance with the requirements for public participation would cause an unreasonable delay in the ability of the Council to act;

When an official act involves a ministerial act, including but not limited to, approval of minutes and ceremonial proclamations;

When the Council holds an executive session pursuant to § 286.011, Florida Statutes; and

When a public hearing is held before Council acting in its quasi-judicial capacity, pursuant to a separate Resolution of Council. This paragraph does not affect the right of a person to be heard as otherwise provided by law.

**Written Correspondence between board members**

The use of e-mail, a written report, or any other form of written communication from one Councilmember to other Councilmembers on a subject which might be discussed at a public meeting is not a violation of the Sunshine Law if no other Councilmembers respond to the Councilmember's correspondence outside of a public meeting.

If, however, **even one** Councilmember responds to the e-mail, written report, or other written communication, a violation of the sunshine law has occurred.

**THEREFORE, NO COUNCILMEMBER SHOULD SEND E-MAILS, REPORTS, POSITION PAPERS, OR OTHER FORMS OF COMMUNICATION REGARDING A SUBJECT WHICH MIGHT COME BEFORE THE COUNCIL FOR ACTION.** Thus, the city council's discussions and deliberations on matters coming before the council must occur at a duly noticed city council meeting. If any Councilmember wants to communicate his or her position on a subject which might come before the Council, he or she can send the communication to the City Manager and the City Clerk and ask that it be included in the Council's meeting packet.

Similarly, a board that is responsible for assessing the performance of its chief executive officer (CEO) must conduct the review and appraisal process in a proceeding open to the public as prescribed by s. 286.011, F.S., instead of using a review procedure in which individual board members evaluate the CEO's performance and send their individual written comments to the board chairman for compilation and subsequent discussion with the CEO. AGO 93-90.

**Handling of Litigation and Other Confidential Information**

All written materials and verbal information provided to Councilmembers on matters that are confidential under State law shall be kept in complete confidence to ensure that the City's position is not compromised. Any confidential material will only be provided to Councilmembers when needed by Council to make a formal decision that is to come before them. No disclosure, photo copies, or mention of any information in these materials may be made to anyone other than Council members, the City Attorney, or City Manager, and City Clerk when applicable.

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Confidential materials provided in preparation for and during closed sessions must be returned to staff at the conclusion of the closed session.

Confidential materials provided to Council members outside of closed sessions must be returned to staff within ten (10) days of their receipt.

Council members may not request confidential written information from staff that has not been provided to all Council members.

### **Travel Expenses**

The policies and procedures related to the reimbursement of travel expenses for official City business by Councilmembers are outlined in the City's Personnel Manual. All Council travel, with the exception of liaison assignments, in which the Councilmember expects to officially represent the City and/or be reimbursed by the City for travel costs, must be approved in advance by the Council. The travel policy and budget for Council should be reviewed at each budget cycle.

### **III. Council Conduct with One Another**

"In life, courtesy and self-possession, and in the arts, style, are the sensible impressions of the free mind, for both arise out of a deliberate shaping of all things and from never being swept away, whatever the emotion, into confusion or dullness."

-- William Butler Yeats

Councils are composed of individuals with a wide variety of backgrounds, personalities, values, opinions, and goals. Despite this diversity, all have chosen to serve in public office in order to preserve and protect the present and the future of the community. In all cases, this common goal should be acknowledged even as Council may "agree to disagree" on contentious issues.

### **In Public Meetings**

**Practice civility and decorum in discussions and debate:** Difficult questions, tough challenges to a particular point of view, and criticism of ideas and information are legitimate elements of a free democracy in action. This does not allow, however, Councilmembers to make belligerent, personal, impertinent, slanderous, threatening, abusive, or disparaging comments. No shouting or physical actions that could be construed as threatening will be tolerated.

**Honor the role of the Chair in maintaining order:** It is the responsibility of the Chair to keep the comments of Councilmembers on track during public meetings. Councilmembers should honor efforts by the Chair to focus discussion on current agenda items. If there is disagreement about the agenda or the Chair's actions in enforcing the rules of order set forth herein, those objections should be voiced politely and with reason. If the rest of Council disagrees with the decision of the Mayor, a majority vote of Council is binding. In the event a decision cannot be reached by the Council as to the manner of proceeding on any matter, the Council

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may use Robert's Rules of Order as a guide to assist the Council in making a determination.

**Avoid personal comments that could offend other Councilmembers:**

If a Councilmember is personally offended by the remarks of another Councilmember, the offended Councilmember should make notes of the actual words used and call for a "point of personal privilege" that challenges the other Councilmember to justify or apologize for the language used. The Chair will maintain control of this discussion.

**Demonstrate effective problem-solving approaches:** Councilmembers have a public stage to show how individuals with disparate points of view can find common ground and seek a compromise that benefits the community as a whole.

**Social Encounters**

**The Florida Open Meetings Law will prevail on any social gatherings involving Councilmembers:**

Members of a public board or commission are not prohibited under the Sunshine Law from meeting together socially, provided that matters which may come before the board or commission are not discussed at such gatherings. Thus, when two or more members of a public board are attending or participating in meetings or other functions unconnected with their board, they must refrain from discussing matters on which foreseeable action may be taken by the board, but are not otherwise restricted in their actions.

A luncheon meeting held by a private organization for members of a public board or commission at which there is no discussion among such officials on matter relating to public business would not be subject to the Sunshine Law, merely because of the presence of two or more members of a covered board or commission.

Councilmembers should avoid situations in which they may be perceived by the general public as discussing matters which may come before the board or commission.

Elected officials are always on display – people around them that they may not know monitor their actions, mannerisms, and language. Lunch table conversations will be eavesdropped upon, parking lot debates will be watched, and casual comments between individuals before and after public meetings noted.

**Continue respectful behavior in social gatherings:** The same level of respect and consideration of differing points of view that is deemed appropriate for public discussions should be maintained in social conversations.

**Be aware of the insecurity of written notes, voicemail messages, and e-mail:**

Technology allows words written or said without much forethought to be distributed wide and far. Would you feel comfortable to have this note faxed to others? How would you feel if this voicemail message was played on a speakerphone in a full office? What would happen if this e-mail message were forwarded to others?

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Written notes, voicemail messages and e-mail should be treated as potentially "public" communication.

The Sunshine Law applies to the deliberations and discussions between two or more members of the City Council on some matter which foreseeably will come before the Council for action. The use of a telephone to conduct such discussions does not remove the conversation from the requirements of s. 286.011, F.S.

Section 286.011, F.S., applies to meetings of "two or more members" of the same board or commission when discussing some matter which will foreseeably come before the board or commission.

#### **IV. Council Conduct with City Staff**

"Never let a problem become an excuse."

-- Robert Schuller

Governance of a City relies on the cooperative efforts of elected officials, who set policy, and City staff, who implements and administers the Council's policies. Therefore, every effort should be made to be cooperative and show mutual respect for the contributions made by each individual for the good of the community.

#### **Treat all staff as professionals.**

Clear, honest communication that respects the abilities, experience, and dignity of each individual is expected. Poor behavior toward staff is not acceptable.

#### **Limit contact to specific City staff.**

Questions of City staff and/or requests for additional background information should be directed only to the City Manager, City Attorney, or Department Heads. The Office of the City Manager should be copied on any request.

Requests for follow-up or directions to staff should be made only through the City Manager or the City Attorney when appropriate. When in doubt about what staff contact is appropriate, Councilmembers should ask the City Manger for direction. Materials supplied to a Councilmember in response to a request will be made available to all members of the Council so that all have equal access to information.

#### **Do not disrupt City staff from their jobs.**

Councilmembers should not disrupt City staff while they are in meetings, on the phone, or engrossed in performing their job functions in order to have their individual needs met.

#### **Never publicly criticize an individual employee.**

Council should never express concerns about the performance of a City employee in public, to the employee directly, or to the employee's manager. Comments about staff performance should only be made to the City Manager through correspondence or conversation. Comments about staff in the office of the City Attorney should be made directly to the City Attorney.

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**Do not get involved in administrative functions.**

Councilmembers must not attempt to influence City staff on items that are within the jurisdiction of the City Manager such as the making of appointments, awarding of contracts, selecting of consultants, processing of development applications, or granting of City licenses and permits.

**Check with City staff on correspondence before taking action.**

Before sending correspondence, Councilmembers should check with City staff to see if an official City response has already been sent or is in progress.

**Do not attend meetings with City staff unless directed by council.**

Even if the Councilmember does not say anything, the Councilmember's presence implies support, shows partiality, intimidates staff, and hampers staff's ability to do their job objectively.

**Limit requests for staff support.**

Routine secretarial support will be provided to all Councilmembers. All mail for Councilmembers is opened by the City Clerk or designee, unless other arrangements are requested by a Councilmember. Mail addressed to the Mayor is reviewed first by the City Manager who notes suggested action and/or follow-up items.

Requests for additional staff support – even in high priority or emergency situations -- should be made to the City Manager who is responsible for allocating City resources in order to maintain a professional, well-run City government.

**Do not solicit political support from staff.**

Councilmembers should not solicit any type of political support (financial contributions, display of posters or lawn signs, name on support list, etc.) from City staff. City staff may, as private citizens with constitutional rights, support political candidates but all such activities must be done away from the workplace.

**Prior to Council Meetings**

When preparing for Council meetings, Council members should direct questions ahead of time to the City Manager so that staff can provide the desired information at the Council meeting.

**V. Council Conduct with and Relationship to the City Attorney**

**No Attorney-Client Relationship**

Council members who consult the City Attorney, his or her staff and/or attorney(s) contracted to work on behalf of the City cannot enjoy or establish an attorney-client relationship with said attorney(s) by consulting with or speaking to same. Any attorney-client relationship established belongs to the City, acting through the City Council and as may be allowed in Florida Bar Rules of Professional Conduct and State law for purposes of defending the City and/or the City Council in the course of litigation and/or administrative proceedings, etc.

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### **Request for Legal Assistance**

Legal assistance may be requested directly to the City Attorney by an individual City Council member outside of public meeting(s) to assist the City Council member in carrying out his or her official duties on a matter. The City Attorney will respond to the individual request as prescribed in the Legal Services Agreement with the City.

## **VI. Council Conduct with the Public**

"If a man be gracious and courteous to strangers, it shows he is a citizen of the world, and that his heart is no island cut off from other lands, but a continent that joins to them."

-- Francis Bacon

### **In Public Meetings**

Making the public feel welcome is an important part of the democratic process. No signs of partiality, prejudice or disrespect should be evident on the part of individual Councilmembers toward an individual participating in a public forum. Every effort should be made to be fair and impartial in listening to public testimony.

#### **Be welcoming to speakers and treat them with care and gentleness.**

"I give many public presentations so standing up in front of a group and using a microphone is not new to me. But I found that speaking in front of Council was an entirely different experience. I was incredibly nervous and my voice was shaking. I think the reason was because the issue was so personal to me. The Council was going to take a vote that would affect my family's daily life and my home. I was feeling a lot of emotion. The way that Council treats people during public hearings can do a lot to make them relax or to push their emotions to a higher level of intensity."

**Give the appearance of active listening.** It is disconcerting to speakers to have Councilmembers not look at them when they are speaking. It is fine to look down at documents or to make notes, but reading for a long period of time gazing around the room gives the appearance of disinterest.

#### **Ask for clarification, but avoid debate and argument with the public.**

Only the Chair – not individual Councilmembers -- can interrupt a speaker during a presentation. However, a Councilmember can ask the Chair for a point of order if the speaker is off the topic or exhibiting behavior or language that the Councilmember finds disturbing.

#### **No personal attacks of any kind, under any circumstance**

Councilmembers should be aware that their body language and tone of voice, as well as the words they use, can appear to be intimidating or aggressive.

### **In Unofficial Settings**

#### **Make no promises on behalf of the Council.**

Councilmembers will frequently be asked to explain a Council action or to give their

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opinion about an issue as they meet and talk with constituents in the community. It is appropriate to give a brief overview of City policy and to refer to City staff for further information. It is inappropriate to overtly or implicitly promise Council action, or to promise City staff will do something specific (fix a pothole, remove a library book, plant new flowers in the median, etc.).

**Make no personal comments about other Councilmembers.** It is acceptable to publicly disagree about an issue, but it is unacceptable to make derogatory comments about other Councilmembers, their opinions and actions.

**Remember that Dunnellon will always be a small town at heart.** Councilmembers are constantly being observed by the community every day that they serve in office. Their behaviors and comments serve as models for proper deportment in the City of Dunnellon. Honesty and respect for the dignity of each individual should be reflected in every word and action taken by Councilmembers, 24 hours a day, seven days a week. It is a serious and continuous responsibility.

#### **VII. Council Conduct with Other Public Agencies**

"Always do right. This will gratify some people and astonish the rest."

-- Mark Twain

#### **Be clear about representing the city or personal interests.**

If a Councilmember appears before another governmental agency or organization to give a statement on an issue, the Councilmember must clearly state: 1) if his or her statement reflects personal opinion or is the official stance of the City; 2) whether this is the majority or minority opinion of the Council.

If the Councilmember is representing the City, the Councilmember must support and advocate the official City position on an issue, not a personal viewpoint.

If the Councilmember is representing another organization whose position is different from the City, the Councilmember should withdraw from voting on the issue if it significantly impacts, or is detrimental to the City's interest. Councilmembers should be clear about which organizations they represent and inform the Mayor and Council of their involvement.

#### **Correspondence also should be equally clear about representation.**

City letterhead may be used when the Councilmember is representing the City and the City's official position. A copy of official correspondence should be given to the City Clerk to be filed as part of the permanent public record.

City letterhead shall not be used for correspondence of Councilmembers representing a personal point of view, or a dissenting point of view from an official Council position.

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**VIII. Council Conduct with Boards and Commissions**

"We rarely find that people have good sense unless they agree with us."

--Francois, Duc de La Rochefoucauld

The City has established several Boards and Commissions as a means of gathering more community input. Citizens who serve on Boards and Commissions become more involved in government, and serve as advisors to the City Council. They are a valuable resource to the City's leadership and should be treated with appreciation and respect.

**If attending a Board or Commission meeting, be careful to only express personal opinions.**

Councilmembers may attend any Board or Commission meeting, which are always open to any member of the public. However, they should be sensitive to the way their participation – especially if it is on behalf of an individual, business or developer -- could be viewed as unfairly affecting the process. Any public comments by a Councilmember at a Board or Commission meeting should be clearly made as an individual opinion, and not a representation of the feelings of the entire City Council.

**Limit contact with Board and Commission members to questions of clarification.**

It is inappropriate for a Councilmember to contact a Board or Commission member to lobby on behalf of an individual, business, or developer. It is acceptable for Councilmembers to contact Board or Commission members in order to clarify a position taken by the Board or Commission.

**Remember that Boards and Commissions serve the community, not individual Councilmembers.**

The City Council appoints individuals to serve on Boards and Commissions, and it is the responsibility of Boards and Commissions to follow policy established by the Council. But Board and Commission members do not report to individual Councilmembers, nor should Councilmembers feel they have the power or right to threaten Board and Commission members with removal if they disagree about an issue. Appointment and re-appointment to a Board or Commission should be based on such criteria as expertise, ability to work with staff and the public, and commitment to fulfilling official duties. A Board or Commission appointment should not be used as a political "reward."

**Be respectful of diverse opinions.**

A primary role of Boards and Commissions is to represent many points of view in the community, and to provide the Council with advice based on a full spectrum of concerns and perspectives. Councilmembers may have a closer working relationship with some individuals serving on Boards and Commissions, but must be fair and respectful of all citizens serving on Boards and Commissions.

**Keep political support away from public forums.**

Board and Commission members may offer political support to a Councilmember, but not in a public forum while conducting official duties. Conversely, Councilmembers may support

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Board and Commission members who are running for office, but not in an official forum in their capacity as a Councilmember.

**Inappropriate behavior can lead to removal.**

Inappropriate behavior by a Board or Commission member should be noted to the City Manager, and the City Manager should counsel the offending member. If inappropriate behavior continues, the City Manager should bring the situation to the attention of the Council, and the individual is subject to removal from the Board or Commission.

**IX. Council Conduct with the Media**

"Keep them well fed and never let them know that all you've got is a chair and a whip."

-- Lion Tamer School

**Councilmembers are frequently contacted by the media for background and quotes.**

**The best advice for dealing with the media is to never go "off the record."**

Most members of the media represent the highest levels of journalistic integrity and ethics, and can be trusted to keep their word. But one bad experience can be catastrophic. Words that are not said cannot be quoted.

**The Mayor is the official spokesperson for the representative on City position.** The Mayor is the designated representative of the Council to present and speak on the official City position. If an individual Councilmember is contacted by the media, the Councilmember should be clear about whether their comments represent the official City position or a personal viewpoint.

**Choose words carefully and cautiously.** To avoid inadvertent errors by the media when quoting what a Councilmember says, it is advisable to give short answers. Comments taken out of context can cause problems. Be especially cautious about humor, sardonic asides, sarcasm, or word play. It is never appropriate to use personal slurs or swear words when talking with the media.

**X. Sanctions**

"You cannot have a proud and chivalrous spirit if your conduct is mean and paltry; for whatever a man's actions are, such must be his spirit." -- Demosthenes

**Public Decorum**

No person attending Council meetings shall be allowed to make obscene, vulgar, or abusive remarks, nor shall any person be allowed to make repetitive remarks so as to become disruptive to the purpose of the meeting. No person shall be allowed to become violent, aggressive, belligerent, or boisterous. Any such person shall be instructed by the Chair to cease making such remarks or engaging in such improper conduct. If the person fails to comply with the Chair's instruction, (s)he may be removed from the Council Chambers upon  
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the Chair's directive, unless a majority of Council grants such person permission to remain in Council Chambers.

It is the duty of the Chief of Police or a member of the Police Department acting as sergeant-at-arms to forcibly evict, if necessary, any person from the Council Chambers upon the order of the Chair or Council at any such meeting. The sergeant-at-arms shall carry out all orders and instructions given by the Chair for the purpose of maintaining order and decorum at the Council meeting.

If speakers become flustered or defensive by Council questions, the Chair will make a good faith effort to calm and focus the speaker and to maintain the order and decorum of the meeting. Questions by Councilmembers to members of the public testifying should seek to clarify or expand information. It is never appropriate to belligerently challenge or belittle the speaker. Councilmembers' personal opinions or inclinations about upcoming votes should not be revealed until after the public hearing is closed.

All persons wishing to address the City Council must limit their comments to the specific subject being addressed. All questions or comments must be directed to the Chair rather than to an individual Councilmember, City Staff, Attorney, or other City consultant.

#### **Inappropriate Staff Behavior**

Councilmembers should refer to the City Manager any City staff or to the City Attorney any City Attorney's staff who do not follow proper conduct in their dealings with Councilmembers, other City staff, or the public. These employees may be disciplined in accordance with standard City procedures for such actions. (Please refer to the section on Council Conduct with City Staff for more details on interaction with Staff.)

### **XI. Principles of Proper Conduct**

#### **Proper conduct IS ...**

- Keeping promises
- Being dependable
- Building a solid reputation
- Participating and being available
- Demonstrating patience
- Showing empathy
- Holding onto ethical principles under stress
- Listening attentively
- Studying thoroughly
- Keeping integrity intact
- Overcoming discouragement
- Going above and beyond, time and time again
- Modeling a professional manner

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**Proper conduct IS NOT ...**

- Showing antagonism or hostility
- Deliberately lying or misleading
- Speaking recklessly
- Spreading rumors
- Stirring up bad feelings, divisiveness
- Acting in a self-righteous manner

**It all comes down to respect.**

Respect for one another as individuals . . . respect for the validity of different opinions  
respect for the democratic process . . . respect for the community that we serve.

**XII. Checklist for Monitoring Conduct**

- Will my decision/statement/action violate the trust, rights or good will of others?
- What are my interior motives and the spirit behind my actions?
- If I have to justify my conduct in public tomorrow, will I do so with pride or shame?
- How would my conduct be evaluated by people whose integrity and character I respect?
- Even if my conduct is not illegal or unethical, is it done at someone else's painful expense?
- Will it destroy their trust in me? Will it harm their reputation?
- Is my conduct fair? Just? Morally right?
- If I were on the receiving end of my conduct, would I approve and agree, or would I take offense?
- Does my conduct give others reason to trust or distrust me?
- Am I willing to take an ethical stand when it is called for? Am I willing to make my ethical beliefs public in a way that makes it clear what I stand for?
- Do I exhibit the same conduct in my private life as I do in my public life?
- Can I take legitimate pride in the way I conduct myself and the example I set?
- Do I listen and understand the views of others?
- Do I question and confront different points of view in a constructive manner?
- Do I work to resolve differences and come to mutual agreement?
- Do I support others and show respect for their ideas?
- Will my conduct cause public embarrassment to someone else?

**XIII. Glossary of Terms**

**attitude** - The manner in which one shows one's dispositions, opinions, and feelings

**behavior** - External appearance or action; manner of behaving; carriage of oneself  
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**civility** - Politeness, consideration, courtesy

**conduct** - The way one acts; personal behavior

**courtesy** - Politeness connected with kindness

**decorum** - Suitable; proper; good taste in behavior

**manners** - A way of acting; a style, method, or form; the way in which things are done

**point of order** - An interruption of a meeting to question whether rules or bylaws are being broken, such as the speaker has strayed from the motion currently under consideration

**point of personal privilege** - A challenge to a speaker to defend or apologize for comments that a fellow Councilmember considers offensive

**propriety** - Conforming to acceptable standards of behavior

**protocol** - The courtesies that are established as proper and correct

**respect** - The act of noticing with attention; holding in esteem; courteous regard

I affirm that I have read and understand this City of Dunnellon Code of Conduct.

Valerie Porter Hancher  
Printed Name

#2  
Council Seat Number

Valerie Porter Hancher  
Councilmember Signature

\_\_\_\_\_  
Date

**EXHIBIT "A"**

**City of Dunnellon  
Public Code of Ethical Conduct  
Adopted by the Dunnellon City Council  
October 28, 2013**

**Preamble**

The citizens and businesses of Dunnellon are entitled to have a fair, ethical and accountable local government process which has earned the public's full confidence for integrity. Good ethics in government is about open and honest discussion between all public stakeholders.

The effective functioning of democratic government therefore requires that:

All public business will be transacted in the public arena, meaning open and duly announced public forums.

Public officials, both elected and appointed, comply with both the letter and spirit of the laws and policies affecting the operations of government.

Public officials and city board/commission members be independent, impartial and fair in their judgment and actions; public office be used for the public good, not for personal gain; and public deliberations and processes be conducted openly, unless legally confidential, in an atmosphere of respect and civility.

Any person addressing public business before the City Council and boards/commissions complies with the spirit of the laws and policies affecting the operations of government.

To this end, the Dunnellon City Council has adopted a Public Code of Ethical Conduct to assure public confidence in the integrity of local government, and provide for an effective and fair public process.

**1. Act in the Public Interest**

Recognizing that stewardship of the public interest must be their primary concern, City Council and board/commission members will work for the common good of the people of Dunnellon and not for any private or personal interest; and, they will assure fair and equal treatment of all persons, claims and transactions coming before the Dunnellon City Council and boards/commissions.

## **2. Comply with the Law**

City Council and board/commission members shall comply with the laws of the nation, the State of Florida and the City of Dunnellon in the performance of their public duties. These laws include, but are not limited to: the United States and Florida constitutions; the Florida State Code of Ethics; the Florida State Sunshine Laws; the Dunnellon City Charter; laws pertaining to conflicts of interest, election campaigns, financial disclosures, employer responsibilities, and open processes of government; and City ordinances and policies.

City Council and board/commission members will err on the side of more public disclosure, not less. Council and board/commission members will disclose when even the appearance of a conflict of interest might exist to promote integrity with the public process.

## **3. Conduct of City Council and Board/Commission Members**

The professional and personal conduct of members must be above reproach and avoid even the appearance of impropriety. Members shall refrain from abusive conduct, personal charges or verbal attacks upon the character or motives of other members of Council, boards and commissions, the staff or public.

## **4. Respect for Process**

Members shall perform their duties in accordance with the processes and rules of order established by the City Council and board/commissions governing the deliberation of public policy issues; actively solicit meaningful involvement of the public; and support implementation of policy decisions of the City Council by City staff.

## **5. Conduct of Council and Board/Commission Members at Public Meetings**

Members shall prepare themselves for public issues; listen courteously and attentively to all public discussions before the body; and focus on the business at hand. They shall refrain from interrupting other speakers; making personal comments not germane to the business of the body; or otherwise interfering with the orderly conduct of meetings.

## **6. Public Participation on Legislative and Administrative Items on Board or Commission Agendas**

Prior to decisions by the full board or commission, the Chair shall allow the public to participate and comment on specific agenda items of a legislative or administrative nature. Prior to making comments, each person wishing to address the board/commission should fill out a form provided by the City to give his/her name and address. If the person so chooses, (s)he can indicate his or her designation of a representative to speak for him or her on the proposition.

A person shall be limited to one (1) appearance on each agenda item and may not speak for more than three (3) minutes, unless a majority of the board/commission feels some other time limit is appropriate.

To maintain orderliness of the meeting, no question or comment by the public should be addressed directly to any individual board or commission member, staff member, or City Attorney. All comments must be directed to the Chair.

*When multiple speakers appear to speak on one topic on the Agenda.* When a group of individuals supporting or opposing the same position regarding an item on the agenda desires to be heard, in the interest of time and to avoid repetitious comments, a spokesperson should be designated by the group to express the group's concerns. However, a person in the group may make comments which were not included in the spokesperson's comments. Participation shall be limited to three (3) minutes per person, unless a majority of the Council feels some other time limit is appropriate.

*Exceptions when public participation is not required.* The right of the public to a reasonable opportunity to be heard does not apply:

When an action of the board/commission must be taken to deal with an emergency situation affecting the public health, welfare, or safety, if compliance with the requirements for public participation would cause an unreasonable delay in the ability of the City to act;

When an official act involves a ministerial act, including but not limited to, approval of minutes; and

When a public hearing is held before the board/commission acting in its quasi-judicial capacity, pursuant to a separate Resolution of Council. This paragraph does not affect the right of a person to be heard as otherwise provided by law.

## **7. Conduct of the Public at Public Forums**

Members of the public in attendance at public forums should listen courteously and attentively to all public discussions before the body; and focus on the business at hand. They shall refrain from interrupting other speakers; making personal comments not germane to the business of the body; or otherwise interfering with the orderly conduct of meetings.

At the outset of public discussion, the Chair will ask all members of the public addressing City Council and boards/commissions on a specific project or proposal to disclose any personal interest or relationship; and any business, professional, or financial interests with any individual, group, project or proposal regarding the subject matter under review. Members of the public

should always err on the side of more public disclosure, not less, in order to provide integrity to the public process.

#### **8. Decisions Based on Merit**

Members of City Council and boards/commissions shall base their decisions on the merits and substance of the matter at hand, rather than on unrelated considerations.

#### **9. Communication**

Council and board/commission members shall publicly share substantive information that is relevant to a matter under consideration by the Council or boards/commissions, which they may have received from sources outside of the public decision-making process.

#### **10. Conflict of Interest**

In order to assure their independence and impartiality on behalf of the common good, members shall not use their official positions to influence government decisions in which they have a material financial interest, where they have an organizational responsibility, or personal relationship which may give the appearance of a conflict of interest.

City Council members will fully and publicly disclose any business, professional, or financial interests with any individual, group, project or proposal that comes before the City at the outset of public discussion. City Council members will excuse themselves from any decision making process where they have any such interest.

#### **11. Gifts and Favors**

City Council members shall not take any special advantage of services or opportunities for personal gain, by virtue of their public office, that are not available to the public in general. They shall refrain from accepting any gifts, favors or promises of future benefits which might compromise their independence of judgment or action, or give the appearance of being compromised.

#### **12. Confidential Information**

City Council and board/commission members shall respect the confidentiality of information concerning the property, personnel or affairs of the City. They shall neither disclose confidential information without proper legal authorization, nor use such information to advance their personal, financial or other private interests.

**13. Use of Public Resources**

City Council and board/commission members shall not use public resources for private gain or personal purposes, such as City staff time, equipment, supplies or facilities.

**14. Representation of Private Interests**

In keeping with their role as stewards of the public interest, members of Council shall not appear on behalf of the private interests of third parties before the Council or any board, commission or proceeding of the City, nor shall members of boards and commissions appear before their own bodies or before the Council on behalf of the private interests of third parties on matters related to the areas of service of their bodies.

**15. Advocacy**

When designated as delegates for the City Council, Council members shall represent the official policies or positions of the City Council, board or commission to the best of their ability.

When presenting their individual opinions and positions, members shall explicitly state they do not represent their body or the City of Dunnellon, nor will they allow the inference that they do.

**16. Policy Role of Members**

Members shall respect and adhere to the council-city manager structure of Dunnellon city government as outlined by the Dunnellon City Charter. In this structure, the City Council determines the policies of the City with the advice, information and analysis provided by the public, boards and commissions, and City staff.

Except as provided by the City Charter, members therefore shall not interfere with the administrative functions of the City or the professional duties of City staff; nor shall they impair the ability of staff to implement Council policy decisions.

**17. Independence of Boards and Commissions**

Because of the value of the independent advice of boards and commissions to the public decision-making process, members of Council shall refrain from using their position to unduly influence the deliberations or outcomes of board and commission proceedings.

**18. Positive Work Place Environment** ✓

City Council members shall support the maintenance of a positive and constructive work place environment for City employees and for citizens and businesses dealing with the City. Members

shall recognize their special role in dealings with City employees to in no way create the perception of inappropriate direction to staff.

### **19. Implementation**

As an expression of support for good government and ethical conduct expected of City Council, board/commission members and the public, the Dunnellon Public Code of Ethical Conduct is intended to be self-enforcing. It therefore becomes most effective when all stakeholders are thoroughly familiar with it, embrace its provisions, and hold each other accountable to the process.

For this reason, ethical standards shall be included in the regular orientations for candidates for City Council, applicants to board and commissions, and newly elected and appointed officials. Members entering office shall sign a statement affirming they read and understood the City of Dunnellon Public Code of Ethical Conduct. In addition, the entire code will be made available to the public, and posted on the City web site.

**Dunnellon Boards and Commissions  
MEMBER STATEMENT**

As a member of a Dunnellon board or commission, I agree to uphold the Public Code of Ethical Conduct for elected and appointed officials adopted by the City of Dunnellon, and conduct myself by the following model of excellence.

I will:

Recognize the worth of individual members and appreciate their individual talents, perspectives and contributions;

Help create an atmosphere of respect and civility where individual members, City staff and the public are free to express their ideas and work to their full potential;

Conduct my personal and public affairs with honesty, integrity, fairness and respect for others;

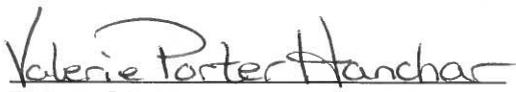
Respect the dignity and privacy of individuals and organizations;

Keep the common good as my highest purpose and focus on achieving constructive solutions for the public benefit;

Avoid and discourage conduct which is divisive or harmful to the best interests of Dunnellon;

Treat all people with whom I come in contact in the way I wish to be treated;

I affirm that I have read and understand the City of Dunnellon Public Code of Ethical Conduct.



Printed Name

\_\_\_\_\_

Date



Board/Commission Member

Signature

\_\_\_\_\_

Board/Commission which I serve



11575 Vogt Springs Rd  
Dunnellon, Fl. 34431  
352-362-2107  
352-489-0961 (fax#)  
AP3@Aol.Com

## VALERIE PORTER HANCHAR

**OBJECTIVE** To use the experiences that I learned from when I was an elected City Councilwoman, to work for the citizens of Dunnellon to be honorable, open, positive, conservative with their funds. To work positively with City, County, State and Federal offices and neighbors.

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**SKILLS & ABILITIES** : Proficient on Microsoft Office programs  
: Extensive knowledge of QuickBooks  
: Experienced on various multi line phone systems  
: Knowledgeable on copiers, scanning, faxing machines

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**EXPERIENCE** **MAGNAMOTOR, LLC. P.O. BOX 2350 ARCADIA, FL 34265**

8/2009-12/2015

**CONSULTANT:**

- Participated in setting up company, researched materials, suppliers & cost. Attended product design meetings, business strategy development, development of marketing team & plan.
- Prepared marketing materials presented to perspective stock holders & perspective buyers.
- Organized & participated in meetings with national & international perspective buyers.

**FIRST REALTY OF DUNNELLO, INC. 20668 W. PENNSYLVANIA AVE DUNNELLO, FL 34431**

4/1990-8/2011

**Fla. Broker: Realtor® : General Manager: Property Manager**

- **2007-2011: Broker/Associate/General Manager:** The total management of office, up to 15 real estate agents & up to 5 employees, plus 1099 sub-contractors under my daily supervision. Duties included bookkeeping/reconciliation of 3 escrow & 4 business checking accounts. Responsible for & monitored all agents, listings, active pending files, correspondence, advertisement. Mastered dispute resolution & multi-tasking of fast paced office. Assisted agents in building their own business plan & client base. Monitored all agents educational & Florida licensing

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requirements. Prepared monthly floor schedules, ran sales meetings. Created yearly goals and budget, ordered all supplies.

**First Realty of Dunnellon:**

▪ **1991-2006: Florida Real Estate Agent/Realtor®** : Created personal business plan that included using multi-media, a client base utilizing my networking thru civic, civil, business organizations & volunteering locally. Created ads for personal & company working thru print, multi-media adding social media trends. Negotiated listings with Owners of residential, commercial & land, showed perspective buyers listings. Negotiated contracts between owners & buyers. Followed accepted contracts through financing requirements, inspections, surveys, title searches to final closing. Assisted taking office from micro fish research to faxes, to computer (i.e.: emails, internet searches, web sites, cell phones, etc.) Stayed current with all Florida required educational requirements. Member of Citrus & Marion County Multiple Listings Services, National Association of Realtors®. Million Dollar Producer multiple years, At Home W/Diversity designation.

▪ **1990 Property Manager:** Created property management division w/2 houses increased up to 150, included small condominium association, long term rentals, seasonal rentals & commercial rentals. Set up: filing system, accounting procedures, marketing/advertising, tenant standards, maintenance protocols, implemented & maintained local, state & federal taxes on monthly, quarterly & annual bases. Landlord management contracts, lease negotiations. Trained & supervised employees. Supervised all major rental renovations & bid procedures. Handled evictions when necessary. Paid all vendors thru QuickBooks on set dates, monthly reporting to landlords & yearly 1099 reporting with detailed reports.

In 2011, our property management division was marketed for sale. Was put in charge of marketing business, provided reports for perspective buyers & negotiated sale. Constructed informational letters to landlord/tenants. Prepared all electronic & paper files for transfer to new company. Closed out all banking accounts, state, federal & 3 counties tax accounts. Helped with transition of new ownership for a few months. Simultaneously closed real estate division of company.

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**EDUCATION**

**CENTRAL FLA. COMMUNITY COLLEGE OCALA, FL**

FLORIDA REAL ESTATE SALES COURSE & REQUIRED CONTINUING EDUCATION

- 1991, PASSED FLORIDA REQUIRED TEST FOR REAL ESTATE LICENSE & FOLLOW UP TESTING REQUIRED EVERY 2 YRS.
- 2006, PASSED BROKER COURSE AND FL. STATE TEST & FOLLOW UP EDUCATION EVERY 2 YRS.

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**Valerie Porter Hanchar**

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- REQUIRED COURSES ON REAL ESTATE ETHICS AND CORE LAW, EVERY FOUR YEARS
- 

COMMUNITY  
ACTIVITIES

**Volunteer**

- 2015-Current: Dunnellon FFA Alumni Treasurer
- 2015-2016 Citrus County 4-H Leader Equestrian Show Team
- 2006-Current: Dunnellon Elementary School (DES), Volunteer in 2nd grade classroom
- 2008- Current: Michelle-O-Grams, Fundraising, Fishing, Golf Tournaments, BBQ, Raffles
- 2005- Current: Elder at Dunnellon Presbyterian Church, Session Member 2005-2009 2015-2016
- 2009-2012 : Chairwoman School Advisory Committee Member at (DES)
- 2013-2014 : School Advisory Committee Member at Dunnellon Middle
- 1993-2004 : Junior League of Ocala, Inc., Active Member, Board Member, VP & President Chairwoman of major fundraiser events & community projects. Family Visitation Center Volunteer Florida Foster Care Review Board, quasi-judicial board volunteer & meeting Chairwoman. JLO liaison for various community boards. Helped to bring Black Stallion Reading Project to all 1st graders in Marion County Public Schools.
- Participate as an Altrusa International Reader for over 15 years at Dunnellon Elementary.
- Charter Member of Dunnellon Junior Chamber of Commerce, Secretary, Vice President

**Civic Involvement (Appointed & Elected)**

- 1993-1995: Appointed by City of Dunnellon Council to quasi-judicial boards: Rainbow River Advisory Board, Secretary & Chairwoman Code Enforcement Board, Chairwoman, Board of Adjustment, Co-Chairwoman
- 1995-2001: Elected to Dunnellon City Council, 99-01 Vice-Mayor :
  - Ran City meetings when necessary as Vice Mayor, signatory on City checking account, yearly City multi-million dollar budget process.
  - Interviewed & negotiated multi-million dollar contracts for City engineers, outside services, grants & projects.
  - Liaison Responsibilities: Metropolitan Planning Organization, CRA Board, Withlacoochee Regional Planning Board, Dunnellon Planning & Zoning, Main Street & Dunnellon's Fire, Police, Public Works & City Hall.